# Corporate Information

## **BOARD OF DIRECTORS**

Chan Chung Yee, Hubert (Chairman)

Chan Chung Yin, Roy

Chan Man Min

Yeh Yui Fong

Tsui Hon Wing

Kwok Cheuk Tim, Rockie

Chan Ming Him, Denny

Wu Kwok Lam AHKSA, FCCA

Chu Chor Lup\*

Chiu Ngar Wing FCCA, AHKSA, CPA\*

\* Independent non-executive director

## **COMPANY SECRETARY**

Wu Kwok Lam A.H.K.S.A., F.C.C.A

## **REGISTERED OFFICE**

Century Yard, Cricket Square

Hutchins Drive

P.O. Box 2681 GT

George Town

Grand Cayman, Cayman Islands

British West Indies

## PRINCIPAL OFFICE

2nd Floor,

Nos. 55 and 57 Hennessy Road

Wanchai

Hong Kong

# PRINCIPAL REGISTRAR AND TRANSFER OFFICE

Bank of Bermuda (Cayman) Limited

36C Bernuda House

3rd Floor, P.O. Box 513 GT

Dr. Ray's Drive

George Town, Grand Cayman

Cayman Islands

British West Indies

## **AUDITORS**

Deloitte Touche Tohmatsu

Certified Public Accountants

## HONG KONG BRANCH REGISTRAR

Pilare Limited

10th Floor, Sun Hung Kai Centre

30 Harbour Road

Hong Kong

## **PRINCIPAL BANKERS**

The Hongkong and Shanghai Banking

Corporation Limited

I Queen's Road Central

Hong Kong

Wing Hang Bank, Limited

161 Queen's Road Central

Hong Kong

**NOTICE IS HEREBY GIVEN** that the annual general meeting of HKC International Holdings Limited (the "Company") will be held at 4:00 p.m. on 10 September 2003 at Basement Function Room I, Luk Kwok Hotel, 72 Gloucester Road, Wanchai, Hong Kong to transact the following ordinary businesses:

- I. to receive and approve the audited combined financial statements and the reports of the directors (the "Directors") of the Company and the Company's auditors for the year ended 31 March 2003;
- 2. to declare a final dividend for the year ended 31 March 2003 of HK1 cent per share (each a "Share") of HK\$0.01 each in the capital of the Company by way of a scrip dividend (the "Scrip Dividend Scheme") with an option to elect to receive an allotment and issue of Shares credited as fully paid in lieu of cash payment;
- 3. to re-elect the retiring Directors and to authorise the board of Directors to fix the Directors' remuneration;
- 4. to re-appoint the Company's auditors and to authorise the board of directors to fix their remuneration; and, as special businesses, to consider and, if thought fit, pass the following resolutions as ordinary resolutions:

## 5. "**THAT**:

- (a) subject to paragraph (c) below, pursuant to the Rules (the "Listing Rules") Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), the exercise by the directors of the Company during the Relevant Period of all the powers of the Company to allot, issue and deal with the unissued shares (each a "Share") of HK\$0.01 each in the capital of the Company and to make or grant offers, agreements and options, including warrants to subscribe for Shares, which might require the exercise of such powers be and the same is hereby generally and unconditionally approved;
- (b) the approval in paragraph (a) above shall authorise the directors of the Company during the Relevant Period to make or grant offers, agreements and options which might require the exercise of such powers after the end of the Relevant Period;
- the aggregate nominal amount of share capital allotted and issued or agreed conditionally or unconditionally to be allotted and issued (whether pursuant to options or otherwise) by the directors of the Company pursuant to the approval in paragraph (a) above, otherwise than pursuant to (i) a Rights Issue; or (ii) the exercise of any options granted under the share option scheme of the Company adopted from time to time in accordance with the Listing Rules; or (iii) any scrip dividend or similar arrangements including the Scrip Dividend Scheme (as defined in paragraph 2 above) providing for the allotment and issue of Shares in lieu of the whole or part of a dividend on Shares in accordance with the articles of association of the Company in force from time to time; or (iv) any issue of Shares upon the exercise of rights of subscription or conversion under the terms

of any warrants of the Company or any securities which are convertible into Shares shall not exceed the aggregate of:

- (aa) 20 per cent. of the aggregate nominal amount of the share capital of the Company in issue on the date of the passing of this resolution as enlarged by the allotment and issue of Shares under the Scrip Dividend Scheme; and
- (bb) (if the directors of the Company are so authorised by a separate ordinary resolution of the shareholders of the Company) the aggregate nominal amount of any share capital of the Company purchased by the Company subsequent to the passing of this resolution (up to a maximum equivalent to 10 per cent. of the aggregate nominal amount of the share capital of the Company in issue on the date of the passing of this resolution as enlarged by the allotment and issue of Shares under the Scrip Dividend Scheme),

and the authority pursuant to paragraph (a) of this resolution shall be limited accordingly; and

(d) for the purposes of this resolution:

"Relevant Period" means the period from the date of the passing of this resolution until whichever is the earliest of:

- (i) the conclusion of the next annual general meeting of the Company;
- (ii) the expiration of the period within which the next annual general meeting of the Company is required by the articles of association of the Company, the Companies Law (Law 3 of 1961, as consolidated and revised) (the "Companies Law") of the Cayman Islands or any other applicable law of the Cayman Islands to be held; and
- (iii) the passing of an ordinary resolution by the shareholders of the Company in general meeting revoking or varying the authority given to the directors of the Company by this resolution;

"Rights Issue" means an offer of Shares, or offer or issue of warrants, options or other securities giving rights to subscribe for Shares open for a period fixed by the directors of the Company to holders of Shares on the Company's register of members on a fixed record date in proportion to their then holdings of Shares (subject to such exclusion or other arrangements as the directors of the Company may deem necessary or expedient in relation to fractional entitlements, or having regard to any restrictions or obligations under the laws of, or the requirements of, or the expense or delay which may be involved in determining the existence or extent of any restrictions or obligations under the laws of, or the requirements of, any jurisdiction outside Hong Kong or any recognised regulatory body or any stock exchange outside Hong Kong)."

## 6. **"THAT**:

- (a) subject to paragraph (b) below, the exercise by the directors of the Company during the Relevant Period of all powers of the Company to purchase shares (each a "Share") of HK\$0.01 each in the capital of the Company on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") or any other stock exchange on which the Shares may be listed and recognised by the Securities and Futures Commission of Hong Kong and the Stock Exchange for such purpose, and otherwise in accordance with the rules and regulations of the Securities and Futures Commission of Hong Kong, the Stock Exchange, the Companies Law and all other applicable laws in this regard, be and the same is hereby generally and unconditionally approved;
- (b) the aggregate nominal amount of Shares which may be purchased or agreed to be purchased by the Company pursuant to the approval in paragraph (a) during the Relevant Period shall not exceed 10 per cent. of the aggregate nominal amount of the issued share capital of the Company as at the date of the passing of this resolution as enlarged by the allotment and issue of Shares under the Scrip Dividend Scheme and the authority pursuant to paragraph (a) of this resolution shall be limited accordingly; and
- (c) for the purposes of this resolution, "Relevant Period" means the period from the date of the passing of this resolution until whichever is the earliest of:
  - (i) the conclusion of the next annual general meeting of the Company;
  - (ii) the expiration of the period within which the next annual general meeting of the Company is required by the articles of association of the Company, the Companies Law or any other applicable law of Cayman to be held; and
  - (iii) the passing of an ordinary resolution by the shareholders of the Company in general meeting revoking or varying the authority given to the directors of the Company by this resolution."

7. "THAT conditional on the passing of resolution numbered 5 above, the general mandate granted to the directors of the Company pursuant to paragraph (a) of resolution numbered 5 above be and it is hereby extended by the addition to the aggregate nominal amount of the shares which may be allotted or agreed conditionally or unconditionally to be allotted by the directors of the Company pursuant to or in accordance with such general mandate of an amount representing the aggregate nominal amount of the share capital of the Company purchased or agreed to be repurchased by the Company pursuant to or in accordance with the authority granted under paragraph (a) of resolution numbered 6 above."

By order of the board of directors of

# HKC International Holdings Limited Chan Chung Yee Hubert

Chairman

Hong Kong, 18 July 2003

Registered office:

Century Yard, Cricket Square

Hutchins Drive

P.O. Box 2681GT

George Town

Grand Cayman

British West Indies

Head office and principal place of business in Hong Kong:

2nd Floor

Nos. 55 & 57 Hennessy Road

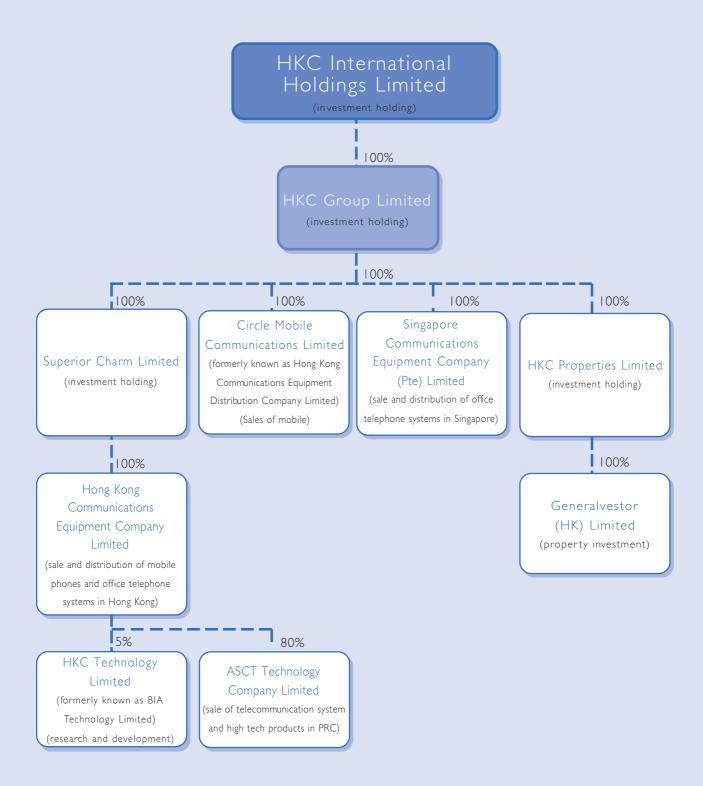
Wanchai

Hong Kong

## Notes:

- I. A member entitled to attend and vote at the meeting convened by the above notice is entitled to appoint one or more proxy to attend and, subject to the provisions of the articles of association of the Company, vote in his stead. A proxy need not be a member of the Company.
- 2. To be valid, the form of proxy together with a power of attorney or other authority, if any, under which it is signed or a notarially certified copy of such power or authority must be deposited at the offices of the Company's Hong Kong branch registrar, Pilare Limited at 10th Floor, Sun Hung Kai Centre, 30 Harbour Road, Wanchai, Hong Kong not later than 48 hours before the time of the meeting or any adjourned meeting.
- 3. In relation to proposed resolutions numbered 5 and 7 above, approval is being sought from the shareholders for the grant to the directors of a general mandate to authorise the allotment and issue of shares under the Listing Rules. The directors have no immediate plans to issue any new shares of the Company other than shares which may fall to be issued under the share option scheme of the Company or any scrip dividend scheme (including the Scrip Dividend Scheme) which may be approved by shareholders.
- 4. In relation to proposed resolution numbered 6 above, the Directors wish to state that they will exercise the powers conferred thereby to purchase shares in circumstances which they deem appropriate for the benefit of the shareholders. An explanatory statement containing the information necessary to enable the shareholders to make an informed decision to vote on the proposed resolution as required by the Listing Rules will be set out in a separate document to be despatched to the shareholders.

## **Group Structure**





For the year ended 31 March 2003, the Group's turnover increased by 13% to HK\$821 million (2002: 726 million) and net profit decreased by 48% to HK\$10.9 million (2002: HK\$20.9 million) in comparison with the last year. We opened eight shops under the trading name of "Circle" in various Jusco department stores in January 2003 to expand our sales of mobile phones and related products. The increase in administrative expenses from approximately HK\$61 million to HK\$65 million principally reflected the operating costs for these new shops.

## Sales of mobile phones

Although the tumover was increased by 19% to HK\$758 million (2002: HK\$ 639 million), the profit was dropped by about 42 % to HK\$6.7 million (2002: HK\$11.5 million). With the intensive competition in the mobile handset market and economic recession in Hong Kong, the profit margin has been greatly eroded. In addition, the start-up costs and low turnover of the "Circle" retail chain during the initial period of the operation has further reduced the profit.

## Sale of office telephone systems

The turnover was dropped by 20% to HK\$31 million (2002: HK\$38 million) and the profit was HK\$0.7 million. The decline in corporate spending due to adverse economic conditions led to the drop in both turnover and profit.

### **Connection service**

The saturated penetration rate of the mobile phone service subscribers restricted the growth of the business. The profit for this segment was HK\$0.1 million.

## **Property investment**

The rental income was stable during the year.

## Installation, repair and maintenance services

The reluctance of the customers to replace the existing equipment led to the increase in demand of these services. This segment contributed HK\$6.1 million to the Group, representing a 19% increase when compared with last year.

## **PROSPECTS**

## Purchase of property

As disclosed in our circular dated 4 November 2002, a property adjacent to one of our existing investment properties has been acquired at a consideration of HK\$48,200,000. This will not only provide a source for stable rental income but also cater for an opportunity to re-develop the relevant properties should the market situation and return justify. We hope that this will improve the quality and enhance the value of Group's properties portfolio.

# **Business Review and Prospects**

#### Retail chain

As at the date of this announcement, the Group operates seventeen retail outlets under the trading name of "Circle" and three franchised retail outlets: a "Smartone" shop (formerly known as "Extra" shop) and two "Nokia Professional Centre". The cost savings and benefits brought from economic of scale of operations will be reflected in coming year.

## Joint venture company in Shanghai, the PRC

As disclosed in the interim report, we have formed a joint venture company, 80% owned by us, in Shanghai, for sales of telecommunication system and other high-tech products. This gives us a foothold to seek other investment and co-operation opportunities in China.

## Research and development

A new product, 5.8G wireless PABX, is expected to be launched in October 2003. A marketing company in United States has been employed for promotion and sales of this product and other existing products.

The outbreak of SARS in March 2003 affected almost all sectors of the community. Unavoidably, the Group's sales were reduced by about 30 % in April and May 2003. To ease the burden of high stock, we lowered the selling price to stimulate the sales. The sales were gradually improved from June 2003 but the profit margin was further squeezed.

In facing such an adverse market environment, the Group will continue to tighten the cost control, explore new market and investment opportunity to enhance the Group's value and return.

## LIQUIDITY AND FINANCIAL RESOURCES

As at 31 March 2003 the Group's cash and bank balances amounted to approximately HK\$22 million (2002: HK\$51 million) while the bank borrowing was HK\$33 million (2002: HK\$1 million). The significant drop in the cash and bank balances was due to the payment of 30% purchase price, amounting to HK\$14.4 million, of a property, HK\$3 million for expanding the "Circle" shops, HK\$4 million for investment in a joint venture company in Shanghai. In addition, HK\$8 million has been placed in certificates of deposit issued by a bank to earn more interest income. The bank borrowing is denominated in Hong Kong dollars and is repayable by 120 monthly instalments at a fixed interest rate.

The gearing ratio was 16.6% (2002: 0.6%) which is expressed as a percentage of total borrowings to shareholders' funds. The increase in gearing ratio was due to the increase in bank borrowing of HK\$33 million for purchase of a property.

As substantial portion of transactions are dominated in Hong Kong Dollar, the Group's exposure to exchange fluctuation is low.



## **CAPITAL EXPENDITURE**

As disclosed in a circular dated 4 November 2002, a property was acquired at a consideration of HK\$48,200,000. This was funded through a combination of internal resources and bank financing in a proportion of 30% and 70% respectively. The Group also invested HK\$4.2 million in furniture, fixtures, equipment and other tangible assets. This was financed from internal resources.

## **USE OF PROCEEDS OF NEW ISSUE**

Up to 31 March 2003, the use of the listing proceeds are analysed as follows:

|   | Forecast<br>HK\$'000 | Actual<br>HK\$'000 |
|---|----------------------|--------------------|
|   |                      |                    |
| Repackaging and expanding the existing stores                   | 5,000                | 5,000              |
| Setting up sales and distribution network                       |                      |                    |
| in United Kingdom and the United States                         | 4,000                | -                  |
| Expanding the distribution channel in PRC                       | 4,000                | _                  |
| Establishing a joint venture in Shanghai, the PRC for provision |                      |                    |
| of systems integration services                                 | 2,000                | 2,000              |
| Research and development  | 8,000                | 4,000              |
| General working capital   | 7,500                | 7,500              |
|   |                      |                    |
|   | 30,500               | 18,500             |

The unused balance of approximately HK\$12 million has been placed into short-term bank deposits.

## **EMPLOYEES**

As at 31 March 2003, the total number of employees of the Group was approximately 300 (2002: 230) and the remuneration of employees (excluding directors' emoluments) amounted to HK\$41 million (2002: HK\$45 million). The remuneration and bonus packages are based on the individual merits and performance and are reviewed at least annually. There is a share option scheme in place designed to award employees for their performance at the discretion of the Directors. The Group maintains a good relationship with its employees.

## **Business Review and Prospects**

## **PLEDGE OF ASSETS**

At 31 March 2003, certain leasehold land and buildings and investment properties with aggregate carrying values of HK\$4 million (2002: HK\$4 million) and HK\$54 million (2002: HK\$7 million) respectively were pledged to banks to secure banking facilities granted to the Group.

## **CONTINGENT LIABILITIES**

Corporate guarantees totalling HK\$87 million (2002: HK\$48 million) have been executed to secure banking facilities granted to the subsidiaries.

## **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members will be closed from 11 August 2003 to 12 August 2003, both days inclusive, during which period no transfer of shares will be effected. In order to qualify for the final dividend, all transfers, accompanied by the relevant share certificates, should be lodged with the Company's Share Registrars in Hong Kong, Pilare Limited, 10th Floor, Sun Hung Kai Centre, 30 Harbour Road, Wanchai, Hong Kong not later than 4:00 p.m. on 8 August 2003.

## **APPRECIATION**

We would like to extend our sincere gratitude to all the staff members of the Group for their contribution and continued support during the year.

By order of the board of directors of

HKC International Holdings Limited
Chan Chung Yee Hubert

Chairman

Hong Kong, 18 July 2003

The directors have pleasure in presenting their annual report and the audited financial statements of the Group for the year ended 31 March 2003.

## **PRINCIPAL ACTIVITIES**

The Company acts as an investment holding company. The principal activities of its subsidiaries are set out in note 36 to the financial statements.

## **RESULTS AND APPROPRIATIONS**

The results of the Group for the year ended 31 March 2003 are set out in the consolidated income statement on page 22.

The directors now recommend the payment of a final dividend of HK I cent per share to the shareholders of the Company whose names appear on the register of members on 12 August 2003, amounting to HK\$4,348,000.

## **INVESTMENT PROPERTIES**

All of the investment properties of the Group were revalued at 31 March 2003. The revaluation decrease arising on revaluation, which amounted to HK\$3,841,000, has been charged to the investment property revaluation reserve.

Details of these and other movements during the year in the investment properties of the Group are set out in note 16 to the financial statements.

Particulars of the investment properties of the Group as at 31 March 2003 are set out on page 62.

## PROPERTY, PLANT AND EQUIPMENT

All of the leasehold land and buildings were revalued at 31 March 2003. The revaluation increase arising on revaluation, which amounted to HK\$307,000, has been credited to the leasehold property revaluation reserve.

Details of these and other movements during the year in the property, plant and equipment of the Group are set out in note 17 to the financial statements.

## **SHARE CAPITAL**

Details of movements during the year in the share capital of the Company are set out in note 26 to the financial statements.

## **DIRECTORS AND SERVICE CONTRACTS**

The directors of the Company during the year and up to the date of this report were:

## **Executive directors:**

Chan Chung Yee, Hubert - Chairman

Chan Chung Yin, Roy

Chan Man Min

Chan Ming Him, Denny

Kwok Cheuk Tim, Rockie

Tsui Hon Wing

Wu Kwok Lam

Yeh Yui Fong

## Independent non-executive directors:

Chiu Ngar Wing

Chu Chor Lup

Fung Lewis Hung

(resigned on 1 September 2002)

In accordance with Article 108 of the Company's Articles of Association, Messrs. Yeh Yui Fong, Kwok Cheuk Tim, Rockie and Chan Man Min retire by rotation and, being eligible, offer themselves for re-election.

None of the directors proposed for re-election at the forthcoming annual general meeting has a service contract with the Company or any of its subsidiaries which is not determinable by the Group within one year without payment of compensation, other than statutory compensation.

The term of office for each independent non-executive director is one year.

## **DIRECTORS' INTERESTS IN CONTRACTS**

Other than the interests disclosed under the section headed "Connected transactions" below and as disclosed in note 35 to the financial statements, no other contracts of significance to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.



## **DIRECTORS' INTERESTS IN SHARES**

At 31 March 2003, the interests of the directors and their associates in the issued share capital of the Company as recorded in the register maintained by the Company pursuant to Section 29 of the Securities (Disclosure of Interests) Ordinance ("SDI Ordinance") were set out below:

|                        | Number of shares held |                |                 |  |  |
|------------------------|-----------------------|----------------|-----------------|--|--|
|                        | Personal              | Family         | Corporate       |  |  |
| Name of director       | interest              | interest       | interest        |  |  |
|                        |                       |                |                 |  |  |
| Chan Chung Yee, Hubert | _                     | 213,252,200(i) | _               |  |  |
| Chan Chung Yin, Roy    | _                     | 68,417,400(ii) | _               |  |  |
| Chan Man Min           | -                     | -              | 24,709,650(iii) |  |  |
| Yeh Yui Fong           | -                     | _              | 2,681,550(iv)   |  |  |
| Tsui Hon Wing          | 1,939,200             | _              | _               |  |  |

### Notes:

- (i) 8,000,000 shares were held by Light Emotion Limited, a company wholly-owned by Matrix World Group Limited and 205,252,200 shares were held by Matrix World Group Limited, a company wholly-owned by Newcourt Trustees Limited as the trustee of the Mr. Chan Chung Yee, Hubert's family trust.
- (ii) 68,417,400 shares were held by Star Global International Limited, a company wholly-owned by Newcourt Trustees Limited as the trustee of the Mr. Chan Chung Yin, Roy's family trust.
- (iii) 24,709,650 shares were held by Ocean Hope Group Limited which was wholly-owned by Mr. Chan Man Min.
- (iv) 2,681,550 shares were held by CIT Company Limited of which Mr. Yeh Yui Fong and his wife each owned 50% of the issued share capital.

Save as disclosed above, at 31 March 2003, none of the directors or their associates had any interests in the securities of the Company or any of its subsidiaries or associated corporations as defined in the SDI Ordinance.

## **DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES**

At no time during the year was the Company or any of its subsidiaries a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate. In addition, none of the directors or their spouses or children under the age of 18 had any right to subscribe for the securities of the Company.

## **SHARE OPTIONS**

Particulars of the Company's share option scheme are set out in note 27 to the financial statements.

At 31 March 2003, the number of shares in respect of which options had been granted under the scheme was 23,600,000, representing approximately 5% of shares of the Company in issue at that date.

The fair value of the options granted in the current year measured as at the date of grant on 21 February 2003 totalled approximately HK\$490,000. The following significant assumptions were used to derive the fair value, using the Black Scholes option pricing model:

- I. an expected volatility of 54%;
- 2. expected annual dividend yield of 7.89%; and
- 3. the estimated expected life of the options granted is 24 months. The corresponding two-year Hong Kong Exchange Fund Notes interest rate at the date the options were granted was 1.69%.

The closing price of the Company's shares immediately before the date of grant was HK\$0.17.

For the purposes of the calculation of fair value, no adjustment has been made in respect of options expected to be forfeited.

The Black-Scholes option pricing model requires the input of highly subjective assumptions, including the volatility of share price. Because changes in subjective input assumptions can materially affect the fair value estimate, in the directors' opinion, the existing model does not necessarily provide a reliable single measure of the fair value of the share options.

No charge is recognised in the consolidated income statement in respect of the value of option granted in the year.



## **SHARE OPTIONS** — continued

The following table discloses movements in the Company's share options during the year:

|                           | Exercisable period                                    | Exercise price per share HK\$ | Outstanding<br>at<br>I April 2002 | Lapsed<br>during<br>the year | Granted<br>during<br>the year | Outstanding<br>at 31 March<br>2003 |
|---------------------------|---|-------------------------------|-----------------------------------|------------------------------|-------------------------------|------------------------------------|
| Directors:                |   |                               |                                   |                              |                               |                                    |
| Chan Chung Yee,<br>Hubert | 23.5.2002 –<br>22.11.2002<br>21.2.2003 –<br>20.2.2005 | 0.38                          | 4,300,000                         | (4,300,000)                  | 4,300,000                     | 4,300,000                          |
| Chan Chung Yin, Roy       | 23.5.2002 –<br>22.11.2002                             | 0.38                          | 1,800,000                         | (1,800,000)                  | 2,000,000                     | 2,000,000                          |
|                           | 21.2.2003 –<br>20.2.2005                              | 0.17                          | _                                 | _                            | 2,000,000                     | 2,000,000                          |
| Chan Man Min              | 23.5.2002 –<br>22.11.2002                             | 0.38                          | 1,000,000                         | (1,000,000)                  | -                             | -                                  |
|                           | 21.2.2003 –<br>20.2.2005                              | 0.17                          | -                                 | _                            | 1,000,000                     | 1,000,000                          |
| Chan Ming Him, Denny      | 23.5.2002 –<br>22.11.2002                             | 0.38                          | 1,000,000                         | (1,000,000)                  | -                             | -                                  |
|                           | 21.2.2003 –<br>20.2.2005                              | 0.17                          | -                                 | _                            | 1,000,000                     | 1,000,000                          |
| Kwok Cheuk Tim,<br>Rockie | 23.5.2002 –<br>22.11.2002                             | 0.38                          | 1,000,000                         | (1,000,000)                  | -                             | -                                  |
|                           | 21.2.2003 –<br>20.2.2005                              | 0.17                          | -                                 | _                            | 2,000,000                     | 2,000,000                          |
| Tsui Hon Wing             | 23.5.2002 –<br>22.11.2002                             | 0.38                          | 1,000,000                         | (1,000,000)                  | -                             | -                                  |
|                           | 21.2.2003 –<br>20.2.2005                              | 0.17                          | -                                 | _                            | 1,000,000                     | 1,000,000                          |

## **SHARE OPTIONS** — continued

|                        | Exercisable period                                    | Exercise  price per  share  HK\$ | Outstanding<br>at<br>I April 2002 | Lapsed<br>during<br>the year | Granted<br>during<br>the year | Outstanding<br>at 31 March<br>2003 |
|------------------------|---|----------------------------------|-----------------------------------|------------------------------|-------------------------------|------------------------------------|
| Directors (continued): |   |                                  |                                   |                              |                               |                                    |
| Wu Kwok Lam            | 23.5.2002 –<br>22.11.2002<br>21.2.2003 –<br>20.2.2005 | 0.38                             | 1,000,000                         | (1,000,000)                  | 1,000,000                     | 1,000,000                          |
| Yeh Yui Fong           | 23.5.2002 –<br>22.11.2002<br>21.2.2003 –<br>20.2.2005 | 0.38                             | 1,000,000                         | (1,000,000)                  | 1,000,000                     | 1,000,000                          |
|                        |   |                                  | 12,100,000                        | (12,100,000)                 | 13,300,000                    | 13,300,000                         |
| Employees              | 23.5.2002 –<br>23.11.2003                             | 0.38                             | 3,800,000                         | -                            | -                             | 3,800,000                          |
| Customers              | 23.5.2002 –<br>30.6.2003                              | 0.38                             | 6,500,000                         |                              |                               | 6,500,000                          |
|                        |   |                                  | 22,400,000                        | (12,100,000)                 | 13,300,000                    | 23,600,000                         |

## **CONNECTED TRANSACTIONS**

During the year, the Group entered into the following connected transactions:

| Name  | Nature of transaction  | Amount<br>HK\$'000 |
|---|--|--------------------|
| Hong Kong Communications Computer Company Limited | Computer software maintenance fee and purchase of computer hardwares | 1,038              |
| HKC Technology Limited                            | Purchase of goods  | 2,076              |

## **SHARE OPTIONS** — continued

The directors of the Company, Mr. Chan Chung Yee, Hubert, Mr. Chan Chung Yin, Roy and Mr. Chan Man Min have beneficial interests in Hong Kong Communications Computer Company Limited.

The Group has 5% equity interest in HKC Technology Limited.

The independent non-executive directors confirm that the transactions have been entered into by the Group in the ordinary course of its business and in accordance with the terms of the agreement governing such transactions and in normal commercial terms.

## SUBSTANTIAL SHAREHOLDERS

The register of substantial shareholders maintained by the Company pursuant to Section 16(1) of the SDI Ordinance recorded the following parties as having an interest representing 10% or more in the issued share capital of the Company as at 31 March 2003:

| Name                              | Number of shares held | Percentage held |
|-----------------------------------|-----------------------|-----------------|
| Matrix World Group Limited        | 205,252,200           | 47.20%          |
| Star Global International Limited | 68,417,400            | 15.73%          |
| Newcourt Trustees Limited (note)  | 281,669,600           | 64.77%          |

Note: Light Emotion Limited, which holds 8,000,000 shares of the Company, is a wholly-owned subsidiary of Matrix World Group Limited. Newcourt Trustees Limited owns 100% of Matrix World Group Limited and Star Global International Limited and is accordingly deemed by the SDI Ordinance to be interested in the shares of the Company beneficially owned by Light Emotion Limited, Matrix World Group Limited and Star Global International Limited.

Save as disclosed above and as disclosed in "Directors' interest in shares" disclosed above, no person has registered an interest in the issued share capital of the Company that was required to be recorded under Section 16(1) of the SDI Ordinance.

## **MAJOR CUSTOMERS AND SUPPLIERS**

For the year ended 31 March 2003, the aggregate turnover attributable to the Group's five largest customers accounted for approximately 47% of the Group's total turnover and the sales attributable to the Group's largest customer was approximately 28% of the total sales. The aggregate purchases attributable to the Group's five largest suppliers accounted for approximately 95% of the Group's total purchases and the purchases attributable to the Group's largest supplier was approximately 90% of the total purchases.

None of the directors, their associates or any shareholders (which to the knowledge of the directors owns more than 5% of the Company's share capital) has any interest in any of the Group's five largest suppliers or customers.

## PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SHARES

There was no purchase, sale or redemption of the Company's listed shares by the Company or any of its subsidiaries during the year.

## **PRE-EMPTIVE RIGHTS**

There are no provisions for pre-emptive rights under the Company's Articles of Association or the laws of Cayman Islands, which would oblige the Company to offer new shares on a pro-rata basis to existing shareholders.

## **DONATION**

During the year, the Group made a charitable donation amounting to HK\$100,000.

## **CORPORATE GOVERNANCE**

The Company has complied throughout the year ended 31 March 2003 with the Code of Best Practice as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules").

## **AUDIT COMMITTEE**

The Company established an audit committee on 12 September 2001 with written terms of reference in compliance with the Code of Best Practice as set out in Appendix 14 to the Listing Rules. The primary duties of the audit committee are to review and supervise the financial reporting process and internal control system of the Group.

The Company's audit committee comprises two independent non-executive directors namely, Mr. Chiu Ngar Wing and Dr. Chu Chor Lup.

### **AUDITORS**

A resolution will be submitted to the annual general meeting of the Company to re-appoint Messrs. Deloitte Touche Tohmatsu as auditors of the Company.

On behalf of the Board

## Chan Chung Yee Hubert

Chairman

Hong Kong, 18 July 2003



## 德勤·關黃陳方會計師行

Certified Public Accountants 26/F, Wing On Centre 111 Connaught Road Central Hong Kong 香港中環干諾道中111號 永安中心26樓

## Deloitte Touche Tohmatsu

#### TO THE MEMBERS OF HKC INTERNATIONAL HOLDINGS LIMITED

(incorporated in the Cayman Islands with limited liability)

We have audited the financial statements on pages 22 to 60 which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

## RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Company's directors are responsible for the preparation of financial statements which give a true and fair view. In preparing financial statements which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently.

It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

## **BASIS OF OPINION**

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company and the Group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### **OPINION**

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31 March 2003 and of the profit and cash flows of the Group for the year then ended and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

## **Deloitte Touche Tohmatsu**

Certified Public Accountants

Hong Kong, 18 July 2003

# Consolidated Income Statement For the year ended 31 March 2003

| For the year ended 31 March 2003                  |       |   |           |
|---|-------|---|-----------|
|   |       | 2003                                    | 2002      |
|   | Notes | HK\$'000                                | HK\$'000  |
|   |       |   |           |
| Turnover  | 4     | 821,405                                 | 726,717   |
| Cost of sales                                     |       | (731,428)                               | (628,424) |
|   |       |   |           |
| Gross profit                                      |       | 89,977                                  | 98,293    |
| Gain on disposal of an investment property        |       | -                                       | 2,911     |
| Other operating income                            | 6     | 754                                     | 493       |
| Selling and distribution costs                    | Ü     | (9,264)                                 | (14,646)  |
| Administrative expenses                           |       | (65,247)                                | (60,910)  |
| Impairment loss recognised in respect of          |       | (03,247)                                | (00,710)  |
| investments in securities                         | 7     | (2,000)                                 |           |
| Impairment loss recognised in respect of goodwill | /     | (471)                                   | _         |
| impairment loss recognised in respect of goodwill |       |   |           |
|   |       |   |           |
| Profit from operations                            | 8     | 13,749                                  | 26,141    |
| Finance costs                                     | 9     | (267)                                   | (91)      |
|   |       |   |           |
| Profit before taxation                            |       | 13,482                                  | 26,050    |
| Taxation  | 12    | (2,604)                                 | (3,668)   |
|   |       |   |           |
| Profit before minority interests                  |       | 10,878                                  | 22,382    |
| Minority interests                                |       | 93                                      | (1,470)   |
|   |       |   |           |
| Net profit for the year                           |       | 10,971                                  | 20,912    |
|   |       |   | _         |
|   |       |   |           |
| Dividend  | 13    | 8,660                                   | N/A       |
|   |       |   |           |
| Earnings per share – (HK cents)                   |       |   |           |
| – basic   | 14    | 2.5 cents                               | 5.4 cents |
|   |       |   |           |
| - diluted   | 14    | 2.5 cents                               | N/A       |
| diated  | 1 1   | ======================================= | 14//(     |
|   |       |   |           |

# Balance Sheets At 31 March 2003

|   |          | THE G    | ROUP     | THE COMPANY     |          |
|---|----------|----------|----------|-----------------|----------|
|   |          | 2003     | 2002     | 2003            | 2002     |
|   | Notes    | HK\$'000 | HK\$'000 | HK\$'000        | HK\$'000 |
| Non-current assets  |          |          |          |                 |          |
| Goodwill  | 15       | -        | -        | -               | -        |
| Investment properties                                       | 16       | 85,338   | 32,760   | -               | -        |
| Property, plant and equipment                               | 17       | 50,470   | 54,589   | -               | -        |
| Interests in subsidiaries                                   | 18       | -        | -        | 186,693         | 174,609  |
| Investments in securities                                   | 19       | 2,000    | 4,000    | -               | -        |
| Club debentures   |          | 335      | 335      |                 |          |
|   |          | 138,143  | 91,684   | 186,693         | 174,609  |
| Current assets  |          |          |          |                 |          |
| Inventories   | 20       | 65,645   | 41,240   | _               | _        |
| Debtors, deposits and prepayments                           | 21       | 34,534   | 41,626   | _               | _        |
| Amounts due from related                                    |          |          |          |                 |          |
| companies   | 22       | 6,191    | 2,049    | -               | _        |
| Investments in securities                                   | 19       | 7,741    | _        | 7,741           | _        |
| Taxation recoverable  |          | 2,696    | 4,619    | _               | _        |
| Bank balances and cash                                      |          | 22,030   | 51,504   | 1,014           | 20,145   |
|   |          | 138,837  | 141,038  | 8,755           | 20,145   |
| Current liabilities   |          |          |          |                 |          |
| Creditors and accrued charges                               | 23       | 44,309   | 31,361   | _               | 255      |
| Bills payable   | 23       |          | 412      | _               | 233      |
| Taxation payable  |          | 572      | 664      | _ [             |          |
| Obligations under finance leases                            | 24       | 44       | 14       | _               | _        |
| Bank borrowings – secured                                   | 25       | 3,098    | 843      | _               | _        |
|   |          | 48,023   | 33,294   |                 | 255      |
| Net current assets  |          | 90,814   | 107,744  | 8,755           | 19,890   |
| Total assets less current liabilitie                        | _        |          |          |                 | 194,499  |
|   | <b>S</b> | 228,957  | 199,428  | <u> 195,448</u> | 174,477  |
| Non-current liabilities                                     | 2.4      | 40       |          |                 |          |
| Obligations under finance leases  Bank borrowings – secured | 24<br>25 | 49       | 371      | -               | _        |
| Dalik Dorrowings – secured                                  | 23       | 30,308   |          |                 | <u> </u> |
|   |          | 30,357   | 371      |                 |          |
| Minority interests  |          | 378      |          |                 |          |
|   |          | 198,222  | 199,057  | 195,448         | 194,499  |

# Balance Sheets At 31 March 2003

|                      |       | THE G    | THE GROUP |          | THE COMPANY |  |
|----------------------|-------|----------|-----------|----------|-------------|--|
|                      |       | 2003     | 2002      | 2003     | 2002        |  |
|                      | Notes | HK\$'000 | HK\$'000  | HK\$'000 | HK\$'000    |  |
|                      |       |          |           |          |             |  |
| Capital and reserves |       |          |           |          |             |  |
| Share capital        | 26    | 4,348    | 4,330     | 4,348    | 4,330       |  |
| Reserves             | 28    | 193,874  | 194,727   | 191,100  | 190,169     |  |
|                      |       |          |           |          |             |  |
|                      |       | 198,222  | 199,057   | 195,448  | 194,499     |  |
|                      |       |          |           |          |             |  |

The financial statements on pages 22 to 60 were approved and authorised for issue by the Board of Directors on 18 July 2003 and are signed on its behalf by:

Chan Chung Yee Hubert

**Chan Chung Yin Roy** 

DIRECTOR

DIRECTOR

ANNUAL REPORT 2003

# Consolidated Statement of Changes in Equity For the year ended 31 March 2003

|  |                              |                              |                                | I  | 1   | For the year ended 31 N            |                                 | March 2003                    |
|--|------------------------------|------------------------------|--------------------------------|--|---|------------------------------------|---------------------------------|-------------------------------|
|  | Share<br>capital<br>HK\$'000 | Share<br>premium<br>HK\$'000 | Capital<br>reserve<br>HK\$'000 | Investment<br>property<br>revaluation<br>reserve<br>HK\$'000 | Leasehold<br>property<br>revaluation<br>reserve<br>HK\$'000 | Translation<br>reserve<br>HK\$'000 | Retained<br>profits<br>HK\$'000 | <b>Total</b><br>HK\$'000      |
| THE GROUP At   April 200   |                              |                              |                                | 14,747   |   | (41)                               | 107,495                         | 122,201                       |
| Contribution from<br>minority shareholders<br>of subsidiaries waived<br>Revaluation increase<br>Exchange differences<br>on translation of<br>overseas operations | -<br>-<br>-                  | -<br>-                       | 15,697<br>-                    | -<br>1,470<br>-  | _<br>27,856   | -<br>-<br>(26)                     | -<br>-                          | 15,697<br>29,326<br>(26)      |
| Net gains (losses) not recognised in consolidated income statement   |                              |                              | 15,697                         | 1,470  | 27,856  | (26)                               |                                 | 44,997                        |
| Issue of shares before Group Reorganisation Issue of shares by capitalisation of share   | 200                          |                              |                                |  |   |                                    |                                 | 200                           |
| premium account  | 3,330                        | -                            | -                              | -  | -   | -                                  | -                               | 3,330                         |
| Issue of shares for<br>placing and public offer<br>Premium arising from<br>placing and public  | 800                          | -                            | -                              | -  | -   | -                                  | -                               | 800                           |
| offer of shares Shares issue expenses Capitalisation issue Shares exchange upon  | -<br>-<br>-                  | 39,200<br>(8,970)<br>(3,330) | -<br>-<br>-                    | -<br>-<br>-  | -<br>-<br>-   | -<br>-<br>-                        | -<br>-<br>-                     | 39,200<br>(8,970)<br>(3,330)  |
| Group Reorganisation   | -                            | -                            | 12,628                         | -  | -   | -                                  | -                               | 12,628                        |
| Released on disposal of<br>an investment property<br>Net profit for the year<br>Dividend paid  | -<br>-<br>-                  | -<br>-<br>-                  | -<br>-<br>-                    | (2,911)  | -<br>-<br>-   | -<br>-<br>-                        | 20,912<br>(30,000)              | (2,911)<br>20,912<br>(30,000) |
| At 31 March 2002   | 4,330                        | 26,900                       | 28,325                         | 13,306   | 27,856  | (67)                               | 98,407                          | 199,057                       |
| Revaluation (decrease) increase Exchange differences on translation of overseas operations   | -                            | -                            | -                              | (3,841)  | 307   | - 31                               | -                               | (3,534)                       |
| Net (losses) gains not recognised in consolidated income statement   |                              |                              |                                | (3,841)  | 307   | 31                                 |                                 | (3,503)                       |
| Shares issued pursuant<br>to scrip dividend scheme<br>Net profit for the year<br>Dividend paid   | 8<br> -<br> -                | 339<br>-<br>-                | -<br>-<br>-                    |  | -<br>-<br>-   | -<br>-<br>-                        | -<br>10,971<br>(8,660)          | 357<br>10,971<br>(8,660)      |
| At 31 March 2003   | 4,348                        | 27,239                       | 28,325                         | 9,465  | 28,163  | (36)                               | 100,718                         | 198,222                       |
|  |                              |                              |                                |  |   |                                    |                                 |                               |

# Consolidated Cash Flow Statement For the year ended 31 March 2003

| Tor the year ended 31 Planch 2003                                  | 2003<br>HK\$'000 | 2002<br>HK\$'000 |
|--|------------------|------------------|
| Operating activities   |                  |                  |
| Profit from operations   | 13,749           | 26,141           |
| Adjustments for:   |                  |                  |
| Interest income  | (265)            | (439)            |
| Depreciation and amortisation                                      | 2,862            | 2,730            |
| Impairment loss recognised in respect of investments in securities | 2,000            | _                |
| Impairment loss recognised in respect of goodwill                  | 471              | _                |
| (Gain) loss on disposal of property, plant and equipment           | (80)             | 106              |
| Gain on disposal of an investment property                         | -                | (2,911)          |
|  |                  | <u> </u>         |
| Operating cash flows before movements in working capital           | 18,737           | 25,627           |
| Increase in inventories  | (24,405)         | (17,750)         |
| Decrease (increase) in debtors, deposits and prepayments           | 7,092            | (307)            |
| Decrease (increase) in amounts due from related companies          | 278              | (46)             |
| Increase in creditors and accrued charges                          | 12,948           | 10,938           |
| (Decrease) increase in bills payable                               | (412)            | 20               |
| Exchange adjustment  | (11)             | (16)             |
| Cash generated from operations                                     | 14,227           | 18,466           |
| Interest received  | 265              | 439              |
| Interest paid  | (260)            | (78)             |
| Interest on finance leases   | (7)              | (13)             |
| Hong Kong Profits Tax paid   | (773)            | (8,979)          |
|  |                  | <u> </u>         |
| Net cash from operating activities                                 | 13,452           | 9,835            |
|  |                  |                  |
| Investing activities   |                  |                  |
| Purchase of property, plant and equipment                          | (4,033)          | (3,289)          |
| Purchase of investment properties                                  | (50,601)         | -                |
| Purchase of investments in securities                              | (7,741)          | (4,000)          |
| Proceeds from disposal of property, plant and equipment            | 80               | 1,430            |
| Advance to related companies                                       | (4,420)          | (1,631)          |
| Net cash used in investing activities                              | (66,715)         | (7,490)          |

# Consolidated Cash Flow Statement

|   | For the year ended 31 March 2003 |          |  |
|---|----------------------------------|----------|--|
|   | 2003                             | 2002     |  |
|   | HK\$'000                         | HK\$'000 |  |
|   |                                  |          |  |
|   |                                  |          |  |
| Financing activities                                  |                                  |          |  |
| Proceeds from shares issued                           | -                                | 40,200   |  |
| Shares issue expenses                                 |                                  | (8,970)  |  |
| Dividend paid   | (8,303)                          | (30,000) |  |
| Repayment of bank loans                               | (796)                            | (863)    |  |
| Repayment of obligations under finance leases         | (111)                            | (77)     |  |
| New bank loan raised                                  | 33,740                           | _        |  |
| Advances from directors                               | _                                | 15,268   |  |
| / Advances if on functions                            |                                  |          |  |
|   | 24 520                           | 15.550   |  |
| Net cash from financing activities                    | 24,530                           | 15,558   |  |
|   |                                  |          |  |
| Net (decrease) increase in cash and cash equivalents  | (28,733)                         | 17,903   |  |
|   |                                  |          |  |
| Cash and cash equivalents at beginning of the year    | 50,752                           | 32,851   |  |
|   |                                  |          |  |
| Effect of foreign exchange rate changes               | 11                               | (2)      |  |
|   |                                  |          |  |
| Cash and cash equivalents at end of the year          | 22,030                           | 50,752   |  |
|   |                                  |          |  |
| Analysis of the balances of cash and cash equivalents |                                  |          |  |
| Analysis of the balances of cash and cash equivalents |                                  |          |  |
| Determ  |                                  |          |  |
| Being:  |                                  |          |  |
| Deale helenger and sock                               | 22.020                           | F   F0.4 |  |
| Bank balances and cash                                | 22,030                           | 51,504   |  |
| Bank overdrafts                                       |                                  | (752)    |  |
|   |                                  |          |  |
|   | 22,030                           | 50,752   |  |
|   |                                  |          |  |

For the year ended 31 March 2003

#### I. GENERAL

The Company is a public limited company incorporated in Hong Kong and its shares are listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The Company is an investment holding company. The principal activities of its subsidiaries are set out in note 36.

## 2. ADOPTION OF STATEMENTS OF STANDARD ACCOUNTING PRACTICE

In the current year, the Group has adopted for the first time a number of new and revised Statements of Standard Accounting Practice ("SSAPs") issued by the Hong Kong Society of Accountants. Adoption of these SSAPs has led to a number of changes in the Group's accounting policies. The revised accounting policies are set out in note 3. In addition, the adoption of these SSAPs has resulted in a change in the format of presentation of cash flow statement and the inclusion of the statement of changes in equity. Comparative amounts for the prior year have been restated in order to achieve a consistent presentation.

The adoption of these new and revised SSAPs has resulted in the following changes to the Group's accounting policies, but has had no significant effect on the results for the current or prior accounting periods. Accordingly, no prior year adjustment has been required.

## Foreign currencies

The revisions to SSAP II "Foreign currency translation" have eliminated the choice of translating the income statements of overseas subsidiaries and operations at the closing rate for the period, the policy previously followed by the Group. They are now required to be translated at an average rate.

### Cash flow statements

In the current year, the Group has adopted SSAP 15 (Revised) "Cash flow statements". Under SSAP 15 (Revised), cash flows are classified under three headings – operating, investing and financing, rather than the previous five headings. Interest received and dividends paid, which were previously presented under a separate heading, are classified as appropriate cash flows this year. Cash flows arising from taxes on income are classified as operating activities, unless they can be separately identified with investing or financing activities. Cash flows of overseas subsidiaries and operations have been re-translated at the rates prevailing at the dates of the cash flows rather than the rate of exchange ruling on the balance sheet date.

## **Employee benefits**

In the current year, the Group has adopted SSAP 34 "Employee benefits", which introduces measurement rules for employee benefits, including retirement benefit plans. Because the Group participates only in defined contribution retirement benefit schemes, the adoption of SSAP 34 has not had any significant impact on the financial statements.

For the year ended 31 March 2003

## 3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost convention as modified for the revaluation of investment properties, leasehold land and buildings, and investments in securities.

The financial statements have been prepared in accordance with accounting principles generally accepted in Hong Kong. The principal accounting policies adopted are as follows:

## Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries made up to 31 March each year.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or up to the effective date of disposal, as appropriate.

All significant inter-company transactions and balances within the Group have been eliminated on consolidation.

#### Goodwill

Goodwill arising on consolidation represents the excess of the cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of a subsidiary at the date of acquisition.

Goodwill arising on acquisition of subsidiary is capitalised and amortised on a straight line basis over its useful economic life and is presented separately in the balance sheet.

On disposal of a subsidiary, the attributable amount of unamortised goodwill is included in the determination of the profit or loss on disposal.

## Revenue recognition

Sales of goods are recognised when goods are delivered and title has passed.

Service income arising from repairs, installation, maintenance, connection and consultancy are recognised when the relevant services are rendered.

Rental income, including rentals invoiced in advance from properties let under operating leases, is recognised on a straight line basis over the terms of the relevant leases.

Interest income is accrued on a time basis by reference to the principal outstanding and at the interest rate applicable.

For the year ended 31 March 2003

## 3. SIGNIFICANT ACCOUNTING POLICIES — continued

## Property, plant and equipment

Property, plant and equipment are stated at cost or valuation less depreciation, amortisation and any identified impairment loss.

Land and buildings are stated in the balance sheet at their revalued amount, being the fair value on the basis of their existing use at the date of revaluation less any subsequent accumulated depreciation and amortisation and any subsequent impairment losses. Revaluations are performed with sufficient regularity such that the carrying amount does not differ materially from that which would be determined using fair values at the balance sheet date.

Any revaluation increase arising on revaluation of land and buildings is credited to the leasehold property revaluation reserve except to the extent that it reverses a revaluation decrease of the same asset previously recognised as an expenses, in which case the increase is credited to income statement to the extent of the decrease previously charged. A decrease in net carrying amount arising on revaluation of land and buildings is charged as an expense to the extent that it exceeds the surplus, if any, held in the leasehold property revaluation reserve relating to previous revaluation of that particular property. On the subsequent sale of land and buildings, the attributable revaluation surplus not yet transferred to retained profits in prior years is transferred to retained profits.

The gain or loss arising from disposal or retirement of an asset is determined as the difference between the sale proceeds and the carrying amount of the asset and is recognised in the income statement.

Depreciation and amortisation are provided to write off the cost or valuation of items of assets over their estimated useful lives, using the straight line method, at the following rates per annum:

Leasehold land Over the term of the lease

Buildings Over the shorter of the term of the lease or 40 years

Leasehold improvements 20%

Furniture and fixtures 10% - 20%Office equipment 10% - 20%Computer equipment  $33^{1/3}\%$ Motor vehicles 20%

For the year ended 31 March 2003

## 3. SIGNIFICANT ACCOUNTING POLICIES — continued

## **Investment properties**

Investment properties are completed properties which are held for their investment potential, any rental income being negotiated at arm's length.

Investment properties are stated at their open market value based on independent professional valuations at the balance sheet date. Any revaluation increase or decrease arising on revaluation of investment properties is credited or charged to the investment property revaluation reserve unless the balance of the reserve is insufficient to cover a deficit, in which case the excess of the deficit over the balance of the investment property revaluation reserve is charged to the income statement. Where a deficit has previously been charged to the income statement and a revaluation surplus subsequently arises, this surplus is credited to the income statement to the extent of the deficit previously charged.

On subsequent disposal of an investment property, any revaluation surplus attributable to that property is included in the determination of the profit or loss on disposal.

No depreciation is provided in respect of investment properties which are held on leases with unexpired terms, including the renewable period, of more than twenty years.

## **Subsidiaries**

Investments in subsidiaries are included in the Company's balance sheet at cost, less any identified impairment loss.

## Investments in securities

Investments in securities are recognised on a trade-date basis and are initially measured at cost.

Investments other than held-to-maturity debt securities are classified as investment securities and other investments.

Investment securities, which are securities held for an identified long term strategic purpose, are measured at subsequent reporting dates at cost, as reduced by any impairment loss that is other than temporary.

Other investments are measured at fair value, with unrealised gains and losses included in net profit or loss for the year.

## Inventories

Inventories, representing merchandise held for resale, are stated at the lower of cost and net realisable value. Cost is calculated using the first-in, first-out method. Net realisable value represents the estimated selling price in the ordinary course of business less estimated costs necessary to make the sale.

For the year ended 31 March 2003

## 3. SIGNIFICANT ACCOUNTING POLICIES — continued

## Assets under finance leases

Assets held under finance leases are capitalised at their fair value at the date of acquisition. The corresponding liability to the lessor, net of interest charges, is included in the balance sheet as a finance lease obligation. Finance costs, which represent the difference between the total leasing commitments and the fair value of the assets acquired, are charged to income statement as expense over the period of the relevant leases so as to produce a constant periodic rate of charge on the remaining balances of the obligations for each accounting period.

## **Impairment**

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that these assets have suffered an impairment loss. If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. Impairment loss is recognised as an expense immediately, unless the relevant asset is carried at a revalued amount under another SSAP, in which case the impairment loss is treated as revaluation decrease under that SSAP.

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised as income immediately, unless the relevant asset is carried at a revalued amount under another SSAP, in which case the reversal of the impairment loss is treated as a revaluation increase.

### **Taxation**

The charge for taxation is based on the results for the year after adjusting for items which are non-assessable or disallowed. Certain items of income and expense are recognised for tax purposes in a different accounting period from that in which they are recognised in the financial statements. The tax effect of the resulting timing differences, computed using the liability method, is recognised as deferred taxation in the financial statements to the extent that it is probable that a liability or an asset will crystallise in the foreseeable future.

## **Operating leases**

Rentals payable under operating leases are charged to the income statement on a straight line basis over the terms of the relevant leases.

## Foreign currencies

Transactions in foreign currencies are translated at the rates prevailing on the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are re-translated at the rates prevailing on the balance sheet date. Gains and losses arising on exchange are dealt with in the income statement.

2003

2002

## 3. SIGNIFICANT ACCOUNTING POLICIES — continued

## Foreign currencies — continued

On consolidation, the assets and liabilities of the Group's overseas subsidiaries are translated at the rates prevailing on the balance sheet date. Income and expense items are translated at the average rates for the year. All exchange differences arising on consolidation are dealt with in the translation reserve. Such translation differences are recognised as income or as expenses in the period in which the operation is disposed of.

## Retirement benefits scheme

The retirement benefit costs charged in the income statement represent the contributions payable in respect of the current year to the Group's Mandatory Provident Fund Scheme.

## 4. TURNOVER

|                      | 2000     | 2002     |
|----------------------|----------|----------|
|                      | HK\$'000 | HK\$'000 |
|                      |          |          |
|                      |          |          |
| Sale of goods        | 789,072  | 677,400  |
| Repair service       | 14,877   | 7,161    |
| Maintenance service  | 9,891    | 9,079    |
| Installation service | 3,403    | 4,584    |
| Connection service   | 1,817    | 22,912   |
| Consultancy service  | -        | 3,059    |
| Rental income        | 2,345    | 2,522    |
|                      |          |          |
|                      | 821,405  | 726,717  |

## 5. BUSINESS AND GEOGRAPHICAL SEGMENTS

## **Business segments**

For management purposes, the Group is currently organised into five operating divisions - sales of mobile phones, sales of office telephone systems, connection services, property investment, and installation, repair and maintenance services. These divisions are the basis on which the Group reports its primary segment information.

Segment information about these businesses is presented below:

## For the year ended 31 March 2003

|                     | Sales of<br>mobile | Sales of<br>office<br>telephone | Connection | Property   | Installation,<br>repair and<br>maintenance |              |                      |
|---------------------|--------------------|---------------------------------|------------|------------|--|--------------|----------------------|
|                     | phones             | systems                         | services   | investment | services                                   | Eliminations | ${\bf Consolidated}$ |
|                     | HK\$'000           | HK\$'000                        | HK\$'000   | HK\$'000   | HK\$'000                                   | HK\$'000     | HK\$'000             |
| Revenue             |                    |                                 |            |            |  |              |                      |
| External sales      | 758,477            | 30,595                          | 1,817      | 2,345      | 28,171                                     | -            | 821,405              |
| Inter-segment sales | 64,453             | 4,310                           |            | 1,980      |  | (70,743      |                      |
| Total revenue       | 822,930            | 34,905                          | 1,817      | 4,325      | 28,171                                     | (70,743      | 821,405              |

Inter-segment sales are charged at prevailing market rates.

## Result

| Segment result   | 6,731 | 778     | 189 | 1,608 | 6,160 |   | 15,466            |
|--|-------|---------|-----|-------|-------|---|-------------------|
| Interest income from bank deposits                       |       |         |     |       |       |   | 265               |
| Unallocated other revenue Impairment loss on investments |       |         |     |       |       |   | 489               |
| in securities Impairment loss recognised                 |       | (2,000) |     |       |       |   | (2,000)           |
| in respect of goodwill                                   |       | (471)   |     |       |       | - | (471)             |
| Profit from operations Finance costs                     |       |         |     |       |       | _ | 13,749<br>(267)   |
| Profit before taxation<br>Taxation                       |       |         |     |       |       | _ | 13,482<br>(2,604) |
| Profit before minority interests Minority interests      |       |         |     |       |       | _ | 10,878            |
| Net profit for the year                                  |       |         |     |       |       | _ | 10,971            |

## 5. BUSINESS AND GEOGRAPHICAL SEGMENTS — continued

Business segments — continued

At 31 March 2003

## **Balance** sheet

|                                   |                 | Sales of  | Installation, |            |                      |              |  |
|-----------------------------------|-----------------|-----------|---------------|------------|----------------------|--------------|--|
|                                   | Sales of office |           |               |            | repair and           |              |  |
|                                   | mobile          | telephone | Connection    | Property n | Property maintenance |              |  |
|                                   | phones          | systems   | services      | investment | services             | Consolidated |  |
|                                   | HK\$'000        | HK\$'000  | HK\$'000      | HK\$'000   | HK\$'000             | HK\$'000     |  |
| Assets                            |                 |           |               |            |                      |              |  |
| Segment assets                    | 84,733          | 45,642    | 2,479         | 85,993     | 19,411               | 238,258      |  |
| Unallocated corporate assets      |                 |           |               |            |                      | 38,722       |  |
| Consolidated total assets         |                 |           |               |            |                      | 276,980      |  |
| Liabilities                       |                 |           |               |            |                      |              |  |
| Segment liabilities               | 37,569          | 6,280     | -             | 206        | 254                  | 44,309       |  |
| Unallocated corporate liabilities |                 |           |               |            |                      | 34,071       |  |
| Consolidated total liabilities    |                 |           |               |            |                      | 78,380       |  |
| Other information                 |                 |           |               |            |                      |              |  |
| Capital expenditure               | 2,886           | 1,288     | -             | 50,636     | 14                   | 54,824       |  |
| Depreciation and amortisation     | 1,859           | 548       | -             | 428        | 27                   | 2,862        |  |
| Impairment loss recognised        | =               | 2,471     | -             | -          | -                    | 2,471        |  |

## 5. BUSINESS AND GEOGRAPHICAL SEGMENTS — continued

**Business segments** — continued

For the year ended 31 March 2002

|                                  |                 | Sales of      |            |            | Installation, |            |              |              |
|----------------------------------|-----------------|---------------|------------|------------|---------------|------------|--------------|--------------|
|                                  | Sales of        | office        |            |            | repair and    |            |              |              |
|                                  | mobile          | telephone     | Connection | Property   | maintenance   |            | Other        |              |
|                                  | phones          | systems       | services   | investment | services      | activities | Eliminations | Consolidated |
|                                  | HK\$'000        | HK\$'000      | HK\$'000   | HK\$'000   | HK\$'000      | HK\$'000   | HK\$'000     | HK\$'000     |
| Revenue                          |                 |               |            |            |               |            |              |              |
| External sales                   | 639,136         | 38,264        | 22,912     | 2,522      | 20,824        | 3,059      | -            | 726,717      |
| Inter-segment sales              |                 | 4,723         |            | 2,542      |               |            | (7,265       |              |
| Total revenue                    | 639,136         | 42,987        | 22,912     | 5,064      | 20,824        | 3,059      | (7,265       | 726,717      |
| Inter-segment sales are charged  | at prevailing r | market rates. |            |            |               |            |              |              |
| Result                           |                 |               |            |            |               |            |              |              |
| Segment result                   | 11,553          | 1,233         | 2,566      | 1,705      | 5,175         | 505        |              | 22,737       |
| Gain on disposal of an           |                 |               |            |            |               |            |              |              |
| investment property              |                 |               |            |            |               |            |              | 2,911        |
| Interest income from bank        |                 |               |            |            |               |            |              |              |
| deposits                         |                 |               |            |            |               |            |              | 439          |
| Unallocated other revenue        |                 |               |            |            |               |            |              | 54           |
| Profit from operations           |                 |               |            |            |               |            |              | 26,141       |
| Finance costs                    |                 |               |            |            |               |            |              | (91)         |
| Profit before taxation           |                 |               |            |            |               |            |              | 26,050       |
| Taxation                         |                 |               |            |            |               |            |              | (3,668)      |
| Profit before minority interests |                 |               |            |            |               |            |              | 22,382       |
| Minority interests               |                 |               |            |            |               |            |              | (1,470)      |
| Net profit for the year          |                 |               |            |            |               |            |              | 20,912       |

## 5. BUSINESS AND GEOGRAPHICAL SEGMENTS — continued

Business segments — continued

At 31 March 2002

## **Balance** sheet

|                                |          | Sales of  |            |            | Installation, |            |              |
|--------------------------------|----------|-----------|------------|------------|---------------|------------|--------------|
|                                | Sales of | office    |            |            | repair and    |            |              |
|                                | mobile   | telephone | Connection | Property   | maintenance   | Other      |              |
|                                | phones   | systems   | services   | investment | services      | activities | Consolidated |
|                                | HK\$'000 | HK\$'000  | HK\$'000   | HK\$'000   | HK\$'000      | HK\$'000   | HK\$'000     |
| Assets                         |          |           |            |            |               |            |              |
| Segment assets                 | 80,601   | 38,682    | 4,307      | 33,234     | 15,544        | 1,647      | 174,015      |
| Unallocated corporate assets   |          |           |            |            |               |            | 58,707       |
| Consolidated total assets      |          |           |            |            |               |            | 232,722      |
| Liabilities                    |          |           |            |            |               |            |              |
| Segment liabilities            | 24,757   | 6,265     | -          | 232        | 14            | -          | 31,268       |
| Unallocated corporate          |          |           |            |            |               |            |              |
| liabilities                    |          |           |            |            |               |            | 2,397        |
| Consolidated total liabilities |          |           |            |            |               |            | 33,665       |
| Other information              |          |           |            |            |               |            |              |
| Capital expenditure            | 3,137    | 118       | -          | 17         | 6             | П          | 3,289        |
| Depreciation and amortisation  | 1,538    | 623       | -          | 529        | 15            | 25         | 2,730        |
|                                |          |           |            |            |               |            |              |

## **Geographical segments**

More than 90% of the Group's turnover, profit from operations, assets and liabilities were derived from and located in Hong Kong and, therefore, no geographical segments are presented.

### 6. OTHER OPERATING INCOME

|                                    | 2003     | 2002     |
|------------------------------------|----------|----------|
|                                    | HK\$'000 | HK\$'000 |
|                                    |          |          |
| Interest income from bank deposits | 265      | 439      |
| Sundry income                      | 489      | 54       |
|                                    |          |          |
|                                    | 754      | 493      |

### 7. IMPAIRMENT LOSS RECOGNISED IN RESPECT OF INVESTMENTS IN SECURITIES

The directors of the Company have reviewed the carrying amounts of the assets of the Group as at 31 March 2003 and have determined that the investment securities amounting to HK\$2,000,000 to be impaired as the investee has continued losses in the current and prior years.

### 8. PROFIT FROM OPERATIONS

|  | 2003<br>HK\$'000 | 2002<br>HK\$'000 |
|--|------------------|------------------|
| Profit from operations has been arrived at after charging: |                  |                  |
| Auditors' remuneration  Depreciation and amortisation      | 593              | 687              |
| – owned assets   | 2,836            | 2,716            |
| – assets under finance leases                              | 26               | 14               |
| Loss on disposal of property, plant and equipment          | -                | 106              |
| Rental payments in respect of properties under             |                  |                  |
| operating leases   | 10,004           | 5,262            |
|  |                  |                  |
| Staff costs inclusive of directors' emoluments             | 44,233           | 48,236           |
| Retirement benefits scheme contribution                    | 2,410            | 2,316            |
|  |                  |                  |
| Total staff costs  | 46,643           | 50,552           |
|  |                  |                  |
| and after crediting:                                       |                  |                  |
|  |                  |                  |
| Gross rental income from properties under operating leases |                  |                  |
| after outgoings of HK\$48,000 (2002: HK\$60,000)           | 2,297            | 2,462            |
| Gain on disposal of property, plant and equipment          | 80               | _                |
|  |                  |                  |

### 9. FINANCE COSTS

|   | 2003      | 2002       |
|---|-----------|------------|
|   | HK\$'000  | HK\$'000   |
|   |           |            |
| Interest on:  |           |            |
| – bank borrowings wholly repayable within five years                  | 40        | 78         |
| <ul> <li>bank borrowings with instalments repayable</li> </ul>        |           |            |
| after five years  | 220       | _          |
| – interest on obligations under finance leases                        | 7         | 13         |
|   |           |            |
|   | 267       | 91         |
|   |           |            |
| 0. DIRECTORS' EMOLUMENTS  |           |            |
|   | 2003      | 2002       |
|   | HK\$'000  | HK\$'000   |
|   |           |            |
| Directors' fees to independent non-executive directors                | 60        | _          |
|   |           |            |
| Other emoluments to executive directors:                              |           |            |
| Salaries and other benefits   | 3,870     | 4,131      |
| Bonus   | 1,314     | 1,565      |
| Retirement benefit schemes contributions                              | 62        | 56         |
|   |           |            |
|   | 5,246     | 5,752      |
|   |           |            |
| Total directors' emoluments   | 5,306     | 5,752      |
|   |           |            |
| The remunerations of the directors were within the following bands:   |           |            |
| The remanerations of the director's were within the following ballos. |           |            |
|   | 2003      | 2002       |
|   | Number of | Number of  |
|   | directors | directors  |
|   | 500015    | 311 000013 |

Nil to HK\$1,000,000 HK\$1,000,001 to HK\$1,500,000 HK\$1,500,001 to HK\$2,000,000 ı

There was no compensation for loss of office paid to directors.

For the year ended 31 March 2003

### **II.EMPLOYEES' EMOLUMENTS**

The five highest paid individuals of the Group included four directors (2002: three directors), details of whose emoluments are included in the amounts disclosed in note 10 above. The emoluments of the remaining highest paid employee(s), other than directors of the Company, are as follows:

|   | 2003       | 2002      |
|---|------------|-----------|
|   |            | 2002      |
|   | HK\$'000   | HK\$'000  |
|   |            |           |
| Salaries and other benefits                       | 130        | 369       |
| Bonus   | 441        | 1,126     |
| Retirement benefit schemes contributions          | 12         | 24        |
|   |            |           |
|   | F02        | 1.510     |
|   | <u>583</u> | 1,519     |
|   |            | •         |
| Their emoluments were within the following bands: |            |           |
|   |            |           |
|   | 2003       | 2002      |
|   | Number of  | Number of |
|   | employees  | employees |
|   | Sp.10 /000 | Sp.o/000  |
| V:1 + 2 1 IV                                      |            | 2         |
| Nil to HK\$1,000,000                              |            | 2         |
|   |            | •         |
| 12.TAXATION                                       |            |           |
|   | 2003       | 2002      |
|   | HK\$'000   | HK\$'000  |
|   |            |           |
| Hana Kana Das Sta Tarr                            |            |           |
| Hong Kong Profits Tax                             | 2.050      | 4.202     |
| - current year                                    | 2,950      | 4,203     |
| – overprovision in prior years                    | (346)      | (535)     |
|   |            |           |
|   | 2,604      | 3,668     |
|   | 2,604      | 3,668     |

Hong Kong Profits Tax is calculated at 16% of the estimated assessable profit for the year.

No provision for profits tax has been made in the financial statements for subsidiaries incorporated/registered elsewhere outside Hong Kong as they have no assessable profit for the year.

There is no significant unprovided deferred taxation as at 31 March 2002 and 2003 for the Group and the Company.

For the year ended 31 March 2003

### 12. TAXATION — continued

Deferred tax has not been provided on the revaluation increase arising on the revaluation of investment properties and leasehold land and buildings as profits arising on the disposal of these assets would not be subject to taxation. Accordingly, the revaluation increase does not constitute a timing difference for tax purposes.

### 13. DIVIDEND

Fir

|   | 2003     | 2002     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
|   |          | (Note)   |
| nal dividend for the year 2002 of 2 cents per share | 8,660    | N/A      |

The final dividend of I cent for the year ended 31 March 2003 per share has been proposed by the directors and is subject to the approval by the shareholders in general meeting.

Note: In 2002, a subsidiary of the Company, Generalvestor (H.K.) Limited paid dividend of HK\$30,000,000 to the then shareholders prior to the group reorganisation to rationalise the structure of the Company and its subsidiaries in preparation for the listing of the Company's shares on the Stock Exchange (the "Group Reorganisation") on 12 September 2001.

### **14. EARNINGS PER SHARE**

The calculation of the basic and diluted earnings per share is based on the following data:

|   | THE GROUP   |             |  |
|---|-------------|-------------|--|
|   | 2003        | 2002        |  |
|   | HK\$'000    | HK\$'000    |  |
| Net profit for the year   | 10,971      | 20,912      |  |
|   | Number      | Number      |  |
|   | of shares   | of shares   |  |
| Weighted average number of ordinary shares for the purposes of basic earnings per share | 434,020,171 | 384,342,466 |  |
| Effect of dilutive potential ordinary shares:   |             |             |  |
| Options   | 346,091     |             |  |
| Weighted average number of ordinary shares  |             |             |  |
| for the purposes of diluted earnings per shares   | 434,366,262 | 384,342,466 |  |

### 14.EARNINGS PER SHARE — continued

The weighted average number of shares for 2002 was based on the assumption that the issue of shares of the Company upon the Group Reorganisation and the capitalisation issue, other than those attributable to the acquisition of minority interests in certain subsidiaries, and details of which are set out in the prospectus issued by the Company on 30 October 2001, had been taken place on 1 April 1998.

The computation of diluted earnings per share for 2002 has not assumed the exercise of the Company's options since the exercise price was higher than the average market price of share for 2002.

#### 15. GOODWILL

|  | 2003     |  |
|--|----------|--|
|  | HK\$'000 |  |
|  |          |  |
| Arising on capital injection in a subsidiary | 471      |  |
| Impairment loss recognised                   | (471)    |  |
|  |          |  |
| At end of the year                           | _        |  |
|  |          |  |

### **16. INVESTMENT PROPERTIES**

|   | THE GROUP |
|---|-----------|
|   | HK\$'000  |
|   |           |
| VALUATION                                   |           |
| At I April 2002                             | 32,760    |
| Additions                                   | 50,601    |
| Transfer from property, plant and equipment | 5,818     |
| Deficit arising on revaluation              | (3,841)   |
|   |           |
| At 31 March 2003                            | 85,338    |
|   |           |



### 16. INVESTMENT PROPERTIES — continued

The Group's investment properties comprise:

|                                | 2003     | 2002     |
|--------------------------------|----------|----------|
|                                | HK\$'000 | HK\$'000 |
|                                |          |          |
| Properties in Hong Kong        |          |          |
| <ul> <li>Long lease</li> </ul> | 75,858   | 22,800   |
| – Medium-term lease            | 9,480    | 9,960    |
|                                |          |          |
|                                | 85,338   | 32,760   |
|                                |          |          |

All of the investment properties of the Group were revalued at 31 March 2003 by LCH (Asia-Pacific) Surveyors Limited, an independent firm of professional property valuer, on an open market value existing use basis. The resulting decrease arising on revaluation, which amounted to HK\$3,841,000, has been charged to the investment property revaluation reserve.

All the investment properties of the Group are rented out under operating leases.

### 17.PROPERTY, PLANT AND EQUIPMENT

|                                   |           | Office        |           |          |          |
|-----------------------------------|-----------|---------------|-----------|----------|----------|
|                                   |           | equipment,    |           |          |          |
|                                   |           | leasehold     |           |          |          |
|                                   |           | improvements, |           |          |          |
|                                   | land and  | and furniture | Computer  | Motor    |          |
|                                   | buildings | and fixtures  | equipment | vehicles | Total    |
|                                   | HK\$'000  | HK\$'000      | HK\$'000  | HK\$'000 | HK\$'000 |
| THE GROUP                         |           |               |           |          |          |
| COST OR VALUATION                 |           |               |           |          |          |
| At I April 2002                   | 49,320    | 17,159        | 3,414     | 1,729    | 71,622   |
| Currency realignment              | 29        | 30            | 17        | 8        | 84       |
| Additions                         | -         | 2,484         | 1,208     | 531      | 4,223    |
| Disposals                         | -         | _             | _         | (379)    | (379)    |
| Transfer to investment properties | (5,818)   | _             | _         | -        | (5,818)  |
| Eliminated on revaluation         | (269)     |               |           |          | (269)    |
| At 31 March 2003                  | 43,262    | 19,673        | 4,639     | 1,889    | 69,463   |
| Comprising:                       |           |               |           |          |          |
| At cost                           | -         | 19,673        | 4,639     | 1,889    | 26,201   |
| At valuation                      | 43,262    |               |           |          | 43,262   |
|                                   | 43,262    | 19,673        | 4,639     | 1,889    | 69,463   |
| DEPRECIATION AND                  |           |               |           |          |          |
| AMORTISATION                      |           |               |           |          |          |
| At I April 2002                   | -         | 13,017        | 2,457     | 1,559    | 17,033   |
| Currency realignment              | 5         | 23            | 17        | 8        | 53       |
| Provided for the year             | 571       | 1,499         | 698       | 94       | 2,862    |
| Eliminated on disposals           | -         | _             | _         | (379)    | (379)    |
| Eliminated on revaluation         | (576)     |               |           |          | (576)    |
| At 31 March 2003                  |           | 14,539        | 3,172     | 1,282    | 18,993   |
| NET BOOK VALUES                   |           |               |           |          |          |
| At 31 March 2003                  | 43,262    | 5,134         | 1,467     | 607      | 50,470   |
| At 31 March 2002                  | 49,320    | 4,142         | 957       | 170      | 54,589   |

Office

For the year ended 31 March 2003

### 17. PROPERTY, PLANT AND EQUIPMENT — continued

All of the leasehold land and buildings of the Group were revalued at 31 March 2003 by LCH (Asia Pacific) Surveyors Limited, an independent firm of professional property valuer, on an open market value existing use basis. The resulting increase arising on revaluation, which amounted to HK\$307,000 has been credited to the leasehold property revaluation reserve.

At 31 March 2003, had all the leasehold land and buildings been carried at cost less accumulated depreciation and amortisation, the carrying value of these properties would have been stated at HK\$16,725,000 (2002: HK\$21,464,000).

The Group's leasehold land and buildings comprise:

|   | 2003     | 2002     |
|---|----------|----------|
|   | HK\$'000 | HK\$'000 |
|   |          |          |
| Properties held under long leases                     |          |          |
| – in Hong Kong  | 39,842   | 45,780   |
| – overseas  | 3,420    | 3,540    |
|   |          |          |
|   | 43,262   | 49,320   |
|   |          |          |
| The net book value of office equipment, and furniture |          |          |
| The het book value of office equipment, and furniture |          |          |
| and fixtures held under finance leases                | 216      | 52       |
| and instance field direct finance leases              |          |          |

### **18. INTERESTS IN SUBSIDIARIES**

|                               | THE COMPANY |          |
|-------------------------------|-------------|----------|
|                               | 2003        | 2002     |
|                               | НК\$'000    | HK\$'000 |
| Unlisted shares, at cost      | 163,654     | 163,654  |
| Amounts due from subsidiaries | 23,039      | 10,955   |
|                               | 186,693     | 174,609  |

Particulars of the subsidiaries at 31 March 2003 are set out in note 36.

### 19. INVESTMENTS IN SECURITIES

|                              | Invest   | tment    | Other       |          |          |          |
|------------------------------|----------|----------|-------------|----------|----------|----------|
|                              | secu     | rities   | investments |          | То       | tal      |
|                              | 2003     | 2002     | 2003        | 2002     | 2003     | 2002     |
|                              | HK\$'000 | HK\$'000 | HK\$'000    | HK\$'000 | HK\$'000 | HK\$'000 |
| THE GROUP                    |          |          |             |          |          |          |
| Unlisted investment, at cost | 4,000    | 4,000    | _           | _        | 4,000    | 4,000    |
| Impairment loss recognised   | (2,000)  | _        | -           | _        | (2,000)  | _        |
|                              |          |          |             |          |          |          |
|                              | 2,000    | 4,000    | _           | _        | 2,000    | 4,000    |
|                              |          |          |             |          |          |          |
| Unlisted debt securities     | _        | _        | 7,741       | _        | 7,741    | _        |
|                              |          |          |             |          |          |          |
| Total                        | 2,000    | 4,000    | 7,741       | _        | 9,741    | 4,000    |
| 10 (4)                       | ====     | .,,,,,   |             |          |          | .,,,,,   |
|                              |          |          |             |          |          |          |
| Carrying amount analysed     |          |          |             |          |          |          |
| for reporting purposes as:   |          |          |             |          |          |          |
| Non-current                  | 2 000    | 4,000    |             |          | 2,000    | 4.000    |
|                              | 2,000    | 4,000    | 7 7 4 1     | _        |          | 4,000    |
| Current                      |          |          | 7,741       |          | 7,741    |          |
|                              |          |          |             |          |          |          |
|                              | 2,000    | 4,000    | 7,741       |          | 9,741    | 4,000    |
|                              |          |          |             |          |          |          |
| THE COMPANY                  |          |          |             |          |          |          |
| Unlisted debt securities,    |          |          |             |          |          |          |
| current                      |          |          | 7,741       |          | 7,741    |          |
|                              |          |          |             |          |          |          |

The Group's unlisted investment represents 5% equity interest in HKC Technology Limited (formerly known as BIA Technology Limited), a company incorporated in Hong Kong with the principal activities of trading in telecommunication equipment and engaging in research and development.

The debt securities represent the certificates of deposit issued by a bank.

### **20. INVENTORIES**

| THE GROUP |          |  |  |  |
|-----------|----------|--|--|--|
| 2003      | 2002     |  |  |  |
| HK\$'000  | HK\$'000 |  |  |  |
| 4,951     | 4,754    |  |  |  |
|           |          |  |  |  |

Inventories stated at net realisable value

For the year ended 31 March 2003

### 21. DEBTORS, DEPOSITS AND PREPAYMENTS

The Group has a policy of allowing average credit period ranging from 2 weeks to one month to its trade customers. In addition, for certain customers with long-established relationship and good past repayment histories, a longer credit period may be granted.

The aged analysis of trade debtors of HK\$29,444,000 (2002: HK\$35,214,000) which are included in the Group's debtors, deposits and prepayments are as follows:

| 0 – 30 days   |
|---------------|
| 31 – 60 days  |
| 61 – 90 days  |
| 91 – 120 days |
| Over 120 days |

| THE      | ROUP     |
|----------|----------|
| 2003     | 2002     |
| HK\$'000 | HK\$'000 |
|          |          |
| 17,527   | 20,348   |
| 2,808    | 3,335    |
| 2,866    | 2,504    |
| 140      | 859      |
| 6,103    | 8,168    |
|          |          |
| 29,444   | 35,214   |
|          |          |

Maximum amount

THE CROHE

### 22. AMOUNTS DUE FROM RELATED COMPANIES

### THE GROUP

Particulars of the amounts due from related companies, are as follows:

|                                   |          |          | outstanding     |
|-----------------------------------|----------|----------|-----------------|
| Name of related entity            | 2003     | 2002     | during the year |
|                                   | HK\$'000 | HK\$'000 | HK\$'000        |
|                                   |          |          |                 |
| HKC Technology Limited            | 6,051    | 1,631    | 6,051           |
| HKC Intown Limited                | -        | 179      | 179             |
| Hong Kong Communications Computer |          |          |                 |
| Company Limited                   | 140      | 239      | 239             |
|                                   |          |          |                 |
|                                   | 6,191    | 2,049    |                 |

The directors' interests in the above companies are set out in note 35.

### 22.AMOUNTS DUE FROM RELATED COMPANIES — continued

The amounts due from related companies were unsecured, interest free and are repayable on demand.

On 27 June 2003, the amount due from HKC Technology Limited is capitalised as investment cost and the Group's equity interest in HKC Technology Limited has been increased from 5% to 100%.

### 23.CREDITORS AND ACCRUED CHARGES

The aged analysis of trade creditors of HK\$37,081,000 (2002: HK\$24,787,000) which are included in the Group's creditors and accrued charges are as follows:

| 0 – 30 days  |  |
|--------------|--|
| 31 – 60 days |  |
| 61 – 90 days |  |

| IHI      | E GROUP  |
|----------|----------|
| 2003     | 2002     |
| HK\$'000 | HK\$'000 |
|          |          |
| 37,057   | 24,774   |
| 24       | 8        |
| -        | 5        |
|          |          |
| 37,081   | 24,787   |
|          |          |

Procent value

### **24.OBLIGATIONS UNDER FINANCE LEASES**

### THE GROUP

|  | Present value |          |          |          |  |
|--|---------------|----------|----------|----------|--|
|  | Minin         | num      | of min   | imum     |  |
|  | lease pa      | yments   | lease pa | yments   |  |
|  | 2003          | 2002     | 2003     | 2002     |  |
|  | HK\$'000      | HK\$'000 | HK\$'000 | HK\$'000 |  |
| Amounts payable under finance leases     |               |          |          |          |  |
| Within one year                          | 51            | 15       | 44       | 14       |  |
| More than one year but not exceeding     |               |          |          |          |  |
| two years                                | 55            |          | 49       |          |  |
|  |               |          |          |          |  |
|  | 106           | 15       | 93       | 14       |  |
| Less: future finance charges             | (13)          | (1)      |          |          |  |
| Present value of finance leases          | 93            | 14       |          |          |  |
| Less: Amount due for settlement within   |               |          |          |          |  |
| one year shown under current             |               |          |          |          |  |
| liabilities                              |               |          | (44)     | (14)     |  |
| Amount due for settlement after one year |               |          | 49       |          |  |
|  |               |          |          |          |  |

### 25. BANK BORROWINGS - SECURED

|   | THE G    | ROUP     |
|---|----------|----------|
|   | 2003     | 2002     |
|   | HK\$'000 | HK\$'000 |
|   |          |          |
| Bank borrowings comprise:                             |          |          |
|   |          |          |
| Bank overdrafts                                       | -        | 752      |
| Bank loans  | 33,406   | 462      |
|   |          |          |
|   | 33,406   | 1,214    |
|   |          |          |
| The maturity of the bank borrowings is as follows:    |          |          |
|   |          |          |
| Due within one year                                   | 3,098    | 843      |
| Due more than one year, but not exceeding two years   | 3,404    | 371      |
| Due more than two years, but not exceeding five years | 9,769    | -        |
| Due more than five years                              | 17,135   |          |
|   |          |          |
|   | 33,406   | 1,214    |
| Less: amount due within one year shown under          |          |          |
| current liabilities                                   | 3,098    | 843      |
|   |          |          |
| Amount due after one year                             | 30,308   | 371      |
|   |          |          |

### **26. SHARE CAPITAL**

|   | Nu            | mber of shares | Amount       |              |  |
|---|---------------|----------------|--------------|--------------|--|
|   | 2003          | 2002           | 2003<br>HK\$ | 2002<br>HK\$ |  |
| Ordinary shares of<br>HK\$0.01 each                             |               |                |              |              |  |
| Authorised:   |               |                |              |              |  |
| At beginning of the year/<br>on the date of<br>incorporation at |               |                |              |              |  |
| HK\$0.1 each  | 2,000,000,000 | 1,000,000      | 20,000       | 100          |  |
| Subdivision of shares   | -             | 9,000,000      | -            | _            |  |
| Increase during the year  |               | 1,990,000,000  |              | 19,900       |  |
| At end of the year  | 2,000,000,000 | 2,000,000,000  | 20,000       | 20,000       |  |
| Issued and fully paid:  |               |                |              |              |  |
| At beginning of the year/<br>on the date of<br>incorporation at |               |                |              |              |  |
| HK\$0.1 each  | 433,000,000   | 1              | 4,330        | _            |  |
| Issued at HK\$0.1 each before subdivision of                    | . ,           |                | ŕ            |              |  |
| shares  | -             | 999,999        | -            | -            |  |
| Subdivision of shares   | -             | 9,000,000      | -            | -            |  |
| Issue of shares before  |               |                |              |              |  |
| Group Reorganisation  | -             | 10,000,000     | -            | 200          |  |
| Issue of shares by  |               |                |              |              |  |
| capitalisation of share premium account                         | _             | 333,000,000    | _            | 3,330        |  |
| Issue of shares for placing                                     | _             | 333,000,000    | _            | 3,330        |  |
| and public offer  | _             | 80,000,000     | _            | 800          |  |
| Issued pursuant to scrip  |               |                |              |              |  |
| dividend scheme for   |               |                |              |              |  |
| 2002 final dividend   | 1,825,306     | -              | 18           | -            |  |
| At end of the year  | 434,825,306   | 433,000,000    | 4,348        | 4,330        |  |

For the year ended 31 March 2003

#### **27. SHARE OPTION SCHEME**

The Company's share option scheme (the "Scheme") was adopted by a written resolution passed on 23 October 2001 for the purpose of providing incentives or rewards to selected participants for their contribution to the Group. Under the Scheme, the directors may, at their discretion, invite any person belonging to any of the following classes of participants, to take up options to subscribe for shares of the Company:

- (i) any eligible employee of the Company, any of its subsidiaries or any entity ("Invested Entity");
- (ii) any non-executive directors (including independent non-executive directors) of the Company, any of its subsidiaries or any Invested Entity;
- (iii) any supplier of goods or services to any member of the Group or any Invested Entity;
- (iv) any customer of the Group or any Invested Entity;
- (v) any person or entity that provides research, development or other technological support to the Group or any Invested Entity;
- (vi) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity; and
- (vii) any other group or classes of participants from time to time determined by the directors as having contributed or may contribute by way of joint venture, business alliance or other business arrangement to the development and growth of the Group,

and, for the purposes of the Scheme, the options may be granted to any company wholly-owned by one or more persons belonging to any of the above classes of participants. For the avoidance of doubt, the grant of any options by the Company for the subscription of shares of the Company or other securities of the Group to any person who fall within any of the above classes of participants shall not, by itself, unless the directors otherwise determined, be construed as a grant of option under the Scheme.

The eligibility of any of the above class of participants to the grant of any options shall be determined by the directors from time to time.

An option may be accepted by a participant upon payment of HK\$1 per option and within such time as may be specified in the offer for grant of the option, which shall not be later than 21 days of the date of the offer. An option may be exercised in accordance with the terms of the Scheme at any time during a period to be determined and notified by the directors at the time of such grant to each grantee, which period may commence on the date of acceptance of the offer for the grant of option but shall end in any event not later than 10 years from the date of grant of the option subject to the provisions for early termination thereof. The subscription price for shares under the Scheme shall be a price determined by the directors, but shall not be less than the higher of (i) the closing price of shares as stated in daily quotations sheet of the Stock Exchange on the date of the offer for grant; (ii) the average closing price of shares as stated in the Stock Exchange's daily quotations sheet for the five business days immediately preceding the date of the offer of grant; and (iii) the nominal value of the shares.

For the year ended 31 March 2003

### 27. SHARE OPTION SCHEME — continued

The maximum number of shares which may be issued upon exercise of all outstanding options granted and yet to be exercised under the Scheme and any other share option scheme of the Group must not in aggregate exceed 30% of the relevant class of securities of the Company (or any of its subsidiaries) in issue from time to time. The total number of shares in respect of which options may be granted under the Scheme and any other share option scheme of the Group is not permitted to exceed 10% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. The number of shares in respect of which options may be granted to any participant in any 12-month period is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to directors, chief executives or substantial shareholders of the Company or any of their respective associates (as defined under the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") must be approved by independent non-executive directors of the Company (excluding any independent non-executive director who is the grantee of the options). Options granted to substantial shareholders or independent non-executive directors or any of their respective associates in the 12-month period up to and including the date of such grant in excess of 0.1% of the shares of the Company in issue and with a value in excess of HK\$5 million must be approved in advance by the Company's shareholders.

At 31 March 2003, the number of shares in respect of which options had been granted under the scheme was 23,600,000 (2002: 22,400,000), representing 5% (2002: 5%) of shares of the Company in issue at that date.

No charge is recognised in the consolidated income statement in respect of the value of option granted in the year.

### 27. SHARE OPTION SCHEME — continued

Movements in the options to subscribe for shares of the year ended 31 March 2003 are as follows:

|           | Exercisable               | Exercise price per | Outstanding<br>at | Lapsed<br>during | Granted<br>during | Outstanding<br>at |
|-----------|---------------------------|--------------------|-------------------|------------------|-------------------|-------------------|
|           | period                    | share<br>HK\$      | l April 2002      | the year         | the year          | 31 March 2003     |
| Directors | 23.5.2002 –<br>22.11.2002 | 0.38               | 12,100,000        | (12,100,000)     | -                 | -                 |
|           | 21.2.2003 –<br>20.2.2005  | 0.17               |                   |                  | 13,300,000        | 13,300,000        |
|           |                           |                    | 12,100,000        | (12,100,000)     | 13,300,000        | 13,300,000        |
| Employees | 23.5.2002 –<br>22.11.2003 | 0.38               | 3,800,000         | -                | -                 | 3,800,000         |
| Customers | 23.5.2002 –<br>30.6.2003  | 0.38               | 6,500,000         |                  |                   | 6,500,000         |
|           |                           |                    | 22,400,000        | (12,100,000)     | 13,300,000        | 23,600,000        |

Movements in the options to subscribe for shares for the year ended 31 March 2002 are as follows:

|           |             | Exercise  | Outstanding  | Lapsed   | Granted    | Outstanding   |
|-----------|-------------|-----------|--------------|----------|------------|---------------|
|           | Exercisable | price per | at           | during   | during     | at            |
|           | period      | share     | l April 2001 | the year | the year   | 31 March 2002 |
|           |             | HK\$      |              |          |            |               |
|           |             |           |              |          |            |               |
| Directors | 23.5.2002 – | 0.38      | -            | -        | 12,100,000 | 12,100,000    |
|           | 22.11.2002  |           |              |          |            |               |
| Employees | 23.5.2002 - | 0.38      | -            | -        | 3,800,000  | 3,800,000     |
|           | 22.11.2003  |           |              |          |            |               |
| Customers | 23.5.2002 – | 0.38      | -            | -        | 6,500,000  | 6,500,000     |
|           | 30.6.2003   |           |              |          |            |               |
|           |             |           |              |          |            |               |
|           |             |           | _            | _        | 22,400,000 | 22,400,000    |
|           |             |           |              |          |            |               |

28.RESERVES

|                               |          |          | Retained  |          |
|-------------------------------|----------|----------|-----------|----------|
|                               | Share    | Special  | profits   |          |
|                               | premium  | reserve  | (deficit) | Total    |
|                               | HK\$'000 | HK\$'000 | HK\$'000  | HK\$'000 |
| THE COMPANY                   |          |          |           |          |
| Premium arising from placing  |          |          |           |          |
| and public offer of shares    | 39,200   | _        | _         | 39,200   |
| Shares issue expenses         | (8,970)  | _        | _         | (8,970)  |
| Capitalisation issue          | (3,330)  | _        | _         | (3,330)  |
| Shares exchange upon Group    |          |          |           |          |
| Reorganisation                | _        | 163,453  | -         | 163,453  |
| Net loss for the period       |          |          | (184)     | (184)    |
| At 31 March 2002              | 26,900   | 163,453  | (184)     | 190,169  |
| Share issue pursuant to scrip |          |          | , ,       |          |
| dividend scheme               | 339      | _        | _         | 339      |
| Net profit for the year       | _        | _        | 9,252     | 9,252    |
| Dividend paid                 |          |          | (8,660)   | (8,660)  |
| At 31 March 2003              | 27,239   | 163,453  | 408       | 191,100  |

The special reserve of the Company represents the difference between the aggregate net assets of the subsidiaries acquired pursuant to the Group Reorganisation over the nominal value of the Company's shares issued for the acquisition prior to the listing of the Company's shares in 2001.

The Company's reserves available for distribution represent the share premium, special reserve and retained profits. Under the Companies Law of the Cayman Islands, the share premium of the Company is available for paying distributions or dividends to shareholders subject to the provisions of its Memorandum or Articles of Association and provided that immediately following the distribution or dividend the Company is able to pay its debts as they fall due in the ordinary course of business. The Company's reserves available for distribution to shareholders as at 31 March 2003 amounted to HK\$191,100,000 (2002: HK\$190,169,000).



### 29. CAPITAL COMMITMENTS

|                                      | THE G       | ROUP     | THE COMPANY |          |
|--------------------------------------|-------------|----------|-------------|----------|
|                                      | 2003        | 2002     | 2003        | 2002     |
|                                      | HK\$'000    | HK\$'000 | HK\$'000    | HK\$'000 |
| Capital expenditure contracted for   |             |          |             |          |
| but not provided in the financial    |             |          |             |          |
| statements:                          |             |          |             |          |
| – acquisition of property, plant and |             |          |             |          |
| equipment                            | 435         | -        | -           | -        |
| – investment in a subsidiary         |             |          | 1,623       |          |
|                                      | 435         | _        | 1,623       | _        |
|                                      | <del></del> |          | 1,023       |          |

### **30. OPERATING LEASE ARRANGEMENTS**

### The Group as lessee:

At the balance sheet date, the Group had outstanding commitments for future minimum lease payments under non-cancellable operating leases in respect of rented premises which fall due as follows:

|                                       | THE GROUP |          |
|---------------------------------------|-----------|----------|
|                                       | 2003      | 2002     |
|                                       | HK\$'000  | HK\$'000 |
|                                       |           |          |
| Within one year                       | 7,833     | 7,758    |
| In the second to fifth year inclusive | 672       | 3,553    |
|                                       |           |          |
|                                       | 8,505     | 11,311   |
|                                       |           |          |

Operating lease payments represent rentals payable by the Group for certain of its office premises. Leases are negotiated for an average term of two years and rentals are fixed for an average of two years.

### The Group as lessor:

Property rental income earned during the year was HK\$2,345,000 (2002: HK\$2,522,000). The properties held have committed tenants in the range from the next half year to two years.

THE GROUP

# Notes to the Financial Statements For the year ended 31 March 2003

W In

### 30. OPERATING LEASE ARRANGEMENTS — continued

At the balance sheet date, the Group had contracted with tenants for the following future minimum lease payments under non-cancellable operating leases in respect of rented premises which fall due as follows:

|                                    | 2003     | 2002     |
|------------------------------------|----------|----------|
|                                    | HK\$'000 | HK\$'000 |
|                                    |          |          |
| /ithin one year                    | 1,962    | 1,305    |
| the second to fifth year inclusive | 126      | 355      |
|                                    |          |          |
|                                    | 2,088    | 1,660    |
|                                    |          |          |

### **31.NON-CASH TRANSACTIONS**

During the year ended 31 March 2003, the Group entered into finance lease arrangements in respect of assets with a total capital value at the inception of the contract of HK\$190,000.

### **32. CONTINGENT LIABILITIES**

Banking facilities to subsidiaries in respect of which guarantees were given Credit facilities from third parties in respect of which guarantees were given

| THE G    | ROUP     | THE CO   | MPANY    |
|----------|----------|----------|----------|
| 2003     | 2002     | 2003     | 2002     |
| HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| -        | -        | 86,740   | 48,000   |
| 31,000   | 27,000   |          |          |
| 31,000   | 27,000   | 86,740   | 48,000   |



For the year ended 31 March 2003

### **33.PLEDGE OF ASSETS**

At 31 March 2003, certain leasehold land and buildings and investment properties with aggregate carrying values of HK\$4,220,000 (2002: HK\$4,340,000) and HK\$54,400,000 (2002: HK\$7,200,000) respectively were pledged to banks to secure banking facilities granted to the Group.

### **34. RETIREMENT BENEFITS SCHEME**

- (i) The subsidiary in Singapore participates in a central provident scheme, whereby the Group is required to contribute to the scheme to fund the retirement benefits of the eligible employees. Contributions made to the scheme are calculated based on 16% of the applicable payroll costs.
- (ii) The Group operates a Mandatory Provident Fund Scheme for all qualifying employees in Hong Kong. The assets of the scheme are held separately from those of the Group, in funds under the control of trustees.

The retirement benefits cost charged to the consolidated income statement represents contributions payable to the scheme by the Group at rates specified in the rules of the scheme.

### **35. RELATED PARTY TRANSACTIONS**

During the year, the Group had the following transactions, which were conducted in the ordinary course of the Group's business, with its related companies:

| Name  |       | Nature of transactions             | 2003     | 2002     |
|---|-------|------------------------------------|----------|----------|
|   | Notes |                                    | HK\$'000 | HK\$'000 |
| HKC Intown Limited                          | (i)   | Sales to                           | 11       | 9        |
|   | (i)   | Internet access fee                | 79       | 17       |
|   | (ii)  | Rental income                      | -        | 30       |
| Hong Kong Communications                    | (i)   | Sales to                           | -        | 7        |
| Computer Company Limited                    | (i)   | Computer software maintenance fee  |          |          |
|   |       | and purchase of computer hardwares | 1,038    | 1,665    |
|   | (ii)  | Rental income                      | 250      | 310      |
|   | (iii) | Repairs and maintenance fees       | 215      | 167      |
| Hong Kong Communications                    | (i)   | Purchase from                      | -        | 147      |
| Industrial Company Limited                  | (ii)  | Rental income                      | -        | 760      |
| Hong Kong Communications Holdings Limited   | (iv)  | Disposal of leasehold property     | -        | 1,430    |
| Hong Kong Communications Investment Limited | (iv)  | Disposal of an investment property | -        | 13,300   |
| HKC eFinance28 Limited                      | (ii)  | Rental income                      | -        | 63       |
| In Publishing Limited                       | (ii)  | Rental income                      | -        | 10       |
| Webradio Limited                            | (ii)  | Rental income                      | 72       | 108      |
|   | (i)   | Commission income                  | 11       | _        |
| HKC Technology Limited                      | (v)   | Sales to                           | 347      | -        |
|   | (i)   | Purchase from                      | 2,076    | -        |
|   | (ii)  | Rental income                      | 180      |          |

Mr. Chan Chung Yee, Hubert and Mr. Chan Chung Yin, Roy, directors of the Company, have beneficial interests in all the above companies.

For the year ended 31 March 2003

### 35. RELATED PARTY TRANSACTIONS — continued

Mr. Tsui Hon Wing, a director of the Company, has a beneficial interest in Hong Kong Communications Industrial Company Limited.

Mr. Chan Man Min, a director of the Company has a beneficial interest in HKC Intown Limited, Hong Kong Communications Computer Company Limited and Hong Kong Communications Industrial Company Limited.

The Group has 5% equity interest in HKC Technology Limited.

#### Notes:

- (i) The transactions are based on cost plus a percentage of profit mark-up.
- (ii) Rental income was charged based on the area used, which management considered to be an appropriate basis of allocation.
- (iii) Repairs and maintenance fees are based on actual cost incurred.
- (iv) The sale proceeds are based on the market value of the property.
- (v) The sales of obsolete inventories are based on cost.

### **36. SUBSIDIARIES**

Particulars of the subsidiaries at 31 March 2003 are as follows:

|  |                               |                    |                                   | Percentage of                     |  |
|--|-------------------------------|--------------------|-----------------------------------|-----------------------------------|--|
|  | Place of incorporation/       | Principal place of | Issued and fully paid             | issued/registered<br>capital held |  |
| Name   | registration                  | operation          | share capital                     | by the Company                    | Principal activities   |
| 亞衞通智能系統(上海)有限公司<br>ASCT Technology Company<br>Limited (Note) | PRC                           | PRC                | Registered capital<br>US\$610,000 | 80%                               | Development and sales<br>of telecommunication<br>system and other high-<br>tech products |
| Generalvestor (H.K.) Limited                                 | Hong Kong                     | Hong Kong          | Ordinary shares<br>HK\$10,000,000 | 100%                              | Property investment  |
| HKC Group Limited  | The British<br>Virgin Islands | Hong Kong          | Ordinary shares US\$100,000       | 100%                              | Investment holding   |

### 36. SUBSIDIARIES — continued

|  |                               |           |                                  | Percentage of     |   |
|--|-------------------------------|-----------|----------------------------------|-------------------|---|
|  | Place of                      | Principal | Issued and                       | issued/registered |   |
|  | incorporation/                | place of  | fully paid                       | capital held      |   |
| Name   | registration                  | operation | share capital                    | by the Company    | Principal activities  |
| HKC Properties Limited   | The British                   | Hong Kong | Ordinary shares                  | 100%              | Investment holding  |
|  | Virgin Islands                |           | US\$30                           |                   |   |
| Hong Kong Communications Equipment Company Limited   | Hong Kong                     | Hong Kong | Ordinary shares<br>HK\$10,560    | 100%              | Sales and distribution of<br>mobile phones and<br>office telephone<br>systems |
| Circle Mobile Communications Limited (formerly known as Hong Kong Communications Equipment Distribution Company Limited) | Hong Kong                     | Hong Kong | Ordinary shares<br>HK\$1,000,000 | 100%              | Sale of mobile phones<br>and other electronic<br>products                     |
| Singapore Communications Equipment Co (Pte) Ltd.   | The Republic of Singapore     | Singapore | Ordinary shares<br>\$\$160,000   | 100%              | Sales and distribution of intercom telephone systems                          |
| Superior Charm Limited   | The British<br>Virgin Islands | Hong Kong | Ordinary shares US\$1,200        | 100%              | Investment holding  |

The Company directly holds the interest in HKC Group Limited. All other interests shown above are indirectly held by the Company.

None of the subsidiaries had any debt securities subsisting at 31 March 2003 or at any time during the year.

Note: The subsidiary is a sino-foreign owned enterprise.



### **RESULTS**

|                         | For the year ended 31 March |          |          |          |          |  |
|-------------------------|-----------------------------|----------|----------|----------|----------|--|
|                         | 1999                        | 2000     | 2001     | 2002     | 2003     |  |
|                         | HK\$'000                    | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |  |
| Turnover                | 285,907                     | 440,286  | 739,544  | 726,717  | 821,405  |  |
| Profit before taxation  | 4,807                       | 38,814   | 45,694   | 26,050   | 13,482   |  |
| Taxation                | (273)                       | (6,536)  | (7,599)  | (3,668)  | (2,604)  |  |
| Profit before           |                             |          |          |          |          |  |
| minority interests      | 4,534                       | 32,278   | 38,095   | 22,382   | 10,878   |  |
| Minority interests      | (257)                       | (2,864)  | (3,770)  | (1,470)  | 93       |  |
| Net profit for the year | 4,277                       | 29,414   | 34,325   | 20,912   | 10,971   |  |

### **ASSETS AND LIABILITIES**

|                    |          |          | As at 31 Mar | ch       |          |
|--------------------|----------|----------|--------------|----------|----------|
|                    | 1999     | 2000     | 2001         | 2002     | 2003     |
|                    | HK\$'000 | HK\$'000 | HK\$'000     | HK\$'000 | HK\$'000 |
|                    |          |          | Restated     | Restated |          |
|                    |          |          |              |          |          |
| Total assets       | 135,485  | 173,853  | 170,695      | 232,722  | 276,980  |
| Total liabilities  | (22,142) | (24,419) | (32,010)     | (33,665) | (78,380) |
| Minority interests | (7,593)  | (10,457) | (14,227)     | _        | (378)    |
|                    |          |          |              |          |          |
| Equity             | 105,750  | 138,977  | 124,458      | 199,057  | 198,222  |
|                    |          |          |              |          |          |

The Company was incorporated in the Cayman Islands on 9 April 2001 and became the holding company of the Group with effect from 12 September 2001 as a result of Group Reorganisation as set out in the prospectus dated 30 October 2001 issued by the Company.

The results of the Group for each of the three year ended 31 March 2001 and the assets and liabilities of the Group as at 31 March 1999, 2000 and 2001 have been prepared on a combined basis as if the current group structure had been in existence throughout the years concerned and have been extracted from the prospectus dated 30 October 2001 issued by the Company and been restated to conform with SSAP 9 (Revised) "Events after the balance sheet date".

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# Particulars of Investment Properties At 31 March 2003

| LOCATION                                      | ТҮРЕ            | LEASE TERM        |
|---|-----------------|-------------------|
| The whole of Nos. 51 and 53                   | Residential and | Long lease        |
| Hennessy Road                                 | commercial      |                   |
| (also known as Luen Sun Building)             |                 |                   |
| Wanchai                                       |                 |                   |
| Hong Kong                                     |                 |                   |
| The whole of 3rd, 4th, 7th, 10th, 11th, 12th, | Commercial      | Long lease        |
| 15th, 17th, 22nd and 24th Floors              |                 |                   |
| Nos. 55 and 57 Hennessy Road                  |                 |                   |
| (also known as Communications Building)       |                 |                   |
| Wanchai                                       |                 |                   |
| Hong Kong                                     |                 |                   |
| Block B on 14th Floor                         | Industrial      | Long lease        |
| Vita Tower                                    |                 |                   |
| No. 29 Wong Chuk Hang Road                    |                 |                   |
| Wong Chuk Hang                                |                 |                   |
| Hong Kong                                     |                 |                   |
| Workshop 05 on 5th Floor                      | Industrial      | Medium-term lease |
| Kwong Sang Hong Centre                        |                 |                   |
| Nos. 151-153 Hoi Bun Road                     |                 |                   |
| Kwun Tong                                     |                 |                   |
| Kowloon                                       |                 |                   |
| Hong Kong                                     |                 |                   |
| Flat C including Flat Roof on                 | Residential     | Medium-term lease |
| Upper Ground and 1st Floors                   |                 |                   |
| No. 41 Seahorse Lane                          |                 |                   |
| Beach Village                                 |                 |                   |
| Discovery Bay City                            |                 |                   |
| Lantau Island                                 |                 |                   |
| New Territories                               |                 |                   |
| Hong Kong                                     |                 |                   |